MOVING DELAWARE COUNTY FORWARD TOGETHER

The Foundation for Delaware County’s First Report to the Community, Fiscal Year 2017-18
A New Foundation
Serving All of Delaware County

The Foundation for Delaware County is new, but our roots in the community are deep. We began operations in 2016 with funds from the sale of Crozer-Keystone Health System. Today, we serve more than 560,000 residents of Delaware County with resources that make us the county’s largest independent public foundation.

We are a community foundation, one of 780 such foundations across the country. Our mission is to build a healthy community and encourage philanthropy in Delaware County.

We accomplish this by:

- **Making Grants** to nonprofit organizations that serve Delaware County’s residents;
- **Convening and Collaborating** with partners who support our mission;
- **Managing** high quality community health programs; and
- **Using Our Knowledge of Community** to help generous residents of Delaware County establish donor-advised funds and other philanthropic vehicles to support programs that can make a difference.

As a community foundation, we strive to be inclusive, innovative, collaborative, responsive and accountable. We are uniquely positioned to highlight and address important issues affecting the health of the region as we work together to move Delaware County forward.
At our March 1 launch event we unveiled our new name, The Foundation for Delaware County, and announced plans to award our first major round of grants in October. That list is enclosed with this report. In addition, that night we awarded $330,000 (see sidebar) in initial grants to eight nonprofit organizations serving the county.

One of those grant recipients was the Healthcare Improvement Foundation (HCIF). HCIF’s goal is to reduce cardiac arrest deaths in the region. About 350 residents of Delaware County died from cardiac arrest in 2017 because no one nearby was trained in CPR. With this grant, HCIF’s CPR Ready program has already sponsored six training events that target specific communities in Delaware County where CPR awareness is low. Many more events are scheduled. With proper training from programs like CPR Ready, together we can make cardiac arrest a survivable incident.

Grants Distributed in March 2018

Boys and Girls Club of Chester
$75,000/3-year grant
Provided by the Patrick and Jean Gavin Fund for Children in Chester

Health Care Improvement Foundation’s
CPR Ready Campaign
$30,000/2-year grant
Provided by the Crozer-Chester Medical Staff Fund and Delaware County Memorial Staff Fund

Main Line Health Homecare & Hospice
$30,000

Mercy Life
$30,000

Senior Community Services
$30,000

Surrey Senior Services
$30,000

These four grants provided by the Philadelphia Foundation’s Delaware County Home Care Fund

The Community’s Foundation
$100,000/2-year grant
Provided by Dr. William H. Erb and Sally Smith Erb Trust

Widener Community Nursing Clinic
$4,726

Scholarships Awarded in 2018

Eva Miller Nursing Scholarships
Meg Ambrose Halli,
Widener University School of Nursing
Ijeoma Innocentia Maduagwu,
Delaware County Community College Nursing Program

Kevin Tighe Memorial Scholarship Awards
Taylor Bramble and Mariah Lojewski,
Widener-Crozer Allied Health Program for Radiologic Technology

Our Collective Impact

Delaware County is very diverse and so are the needs of its residents. The foundation’s assets can help ensure that residents’ health is not determined by zip code. We have the resources to assess their needs and begin to address them.

The Foundation for Delaware County has assumed a growing role as a convener to leverage resources and effect change. In the past year, the foundation initiated two significant collaborative efforts: one that supports college access for first generation and underrepresented students and another that addresses healthy birth outcomes.

College Access

The Chester Higher Education Council (CHEC), announced in August 2017 that it would be closing the College Access Center of Delaware County, a nonprofit organization that provided college readiness and college access services to Delaware County young people for over 10 years. CHEC was a collaboration of six area colleges.

With CHEC’s encouragement, the foundation convened a small group of county stakeholders to explore what future options might be available. One of the stakeholders was the Chester Education Foundation (CEF). As a result of this process, CEF expanded its menu of programs to include college access services for students of Chester-Upland School District.

Healthy Birth Outcomes

Baby’s 1st Project is a cross-sector group working to reduce disparities in birth outcomes and improve the feto-infant mortality rate in Delaware County. The foundation’s Healthy Start program serves as the backbone support for this cross-sector collaborative, reaching out and engaging members, developing programming, and tracking the success of the project.

Between 2008 and 2012, the rate of feto-infant mortality for black women in Delaware County was three times higher than that of white women.

“"We have a unique opportunity to be a convener and a trusted adviser for donors. We are well positioned to monitor legislation and policy at the state, local and federal levels; provide resources to those in need; and advocate for fairness and access to opportunities for all. There is no other organization in Delaware County that has the capacity to play this leadership role and promote the advancement and the good of the community. The foundation will be a great steward in meeting the needs of the County.”

– L. Joy Gates Black, board member and president of Delaware County Community College
Beth and Scott Albright are leading lives very different from what they might have imagined when growing up. The change in their financial circumstances and a desire to give back to those not as fortunate are among the reasons the couple decided to open a donor-advised fund at The Foundation for Delaware County.

“When we talked about what we wanted to do, we thought it would be nice to have a local impact,” Scott says.

Beth felt supporting local causes would allow their family to be personally connected to the people and organizations on the receiving end. Their priority was also to include their children Eric, 15, and Heather, 13, in their planning. “I think it’s really important to instill in them a philanthropic value,” Beth said.

Beth and Scott approached the foundation because they liked the idea of having personal guidance when making philanthropic decisions. Although their giving from the donor-advised fund can support nonprofits outside Delaware County, they wanted to support the growth of a community foundation in their own backyard and valued the staff’s understanding of the nonprofit community here.

“We appreciate the flexibility of investing in a donor-advised fund at our community foundation. The staff really work with us – taking the time to listen to what our family cares about, providing background information on the organizations working in those areas, on those issues. That is why The Foundation for Delaware County is a great fit for us,” Beth said.

“We are learning of resources in our own backyard that we didn’t even know existed. We want to be ambassadors to help others do the same.”

– Beth and Scott Albright

Beth and Scott Albright both love the outdoors. One of their investment priorities is to preserve and protect the environment. Through their donor-advised fund, they are supporting Natural Lands, an environmental organization headquartered just outside Media.

Community Investment With a Vision

TOGETHER we invest

Beth and Scott Albright walking through Natural Lands’ Hildacy Preserve.

A DAF is a flexible vehicle for meeting your philanthropic goals that allows you to take an active part in grantmaking. If your interests change over time, your grantmaking can, too. You can make recommendations about grants to any qualified nonprofits in Delaware County or throughout the United States. You can partner with us to focus on the causes and projects you care about, tapping into our expertise in the local nonprofit community.

If you wish to involve your children and grandchildren in your philanthropy, like the Albrights did, a DAF offers a less expensive alternative to creating a private family foundation, shows them the value of philanthropy and demonstrates the importance of providing for the future of our community. Because you recommend grants to the organizations most meaningful to you, a DAF is an especially personal way to make an impact on our community and people in need – now and in the future.

To learn more about the funds we offer, please see the inside back cover or contact Ellen Grill at 610.744.1015 or egrill@delcofoundation.org.

Start a Fund to Move Delaware County Forward

The Foundation is dedicated to connecting you to causes meaningful to you. We can help you set up funding opportunities that will allow you to choose when to give, how much to give and for what purpose. One example of a fund you can establish with the foundation is a donor-advised fund (DAF).

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Beth and Scott Albright walking through Natural Lands’ Hildacy Preserve.
OUR EVIDENCE-BASED PROGRAMS INVEST IN DELAWARE COUNTY FROM THE BEGINNING

The foundation inherited several outstanding public health programs that have been addressing critical needs in the county for many years. Our board of directors is committed to maintaining these programs and was happy to participate in our 25th Anniversary celebration for them in the fall of 2017.

Nurse-Family Partnership (NFP)
A national program that provides in-home visits from registered nurses to first time, low-income and vulnerable expectant mothers.

Healthy Start
A federally funded program that improves a mother’s chance of delivering a healthy baby.

Health Resource Center
A confidential, in-school drop-in center at Chester High School where students receive information on reproductive and sexual health services.

Medical-Legal Partnership
A unique partnership that provides legal services for Healthy Start clients to address housing, health care and custodial rights issues.

Cribs for Kids
A safe-sleep education program for low-income mothers to reduce the incidence of Sudden Infant Death Syndrome (SIDS). The program also provides safe cribs to those most in need.

Center for Hispanic Resources
A program designed to respond to the largely unmet needs of Spanish-speaking individuals in the Chester community.

Chester Drug Free Communities
A program that brings together community partners to minimize the risk of substance abuse in youth and adults.

Delaware County Women, Infants and Children (WIC)
A federally funded program that provides nutritional counseling, breastfeeding support, nutritious foods and referrals to women and children.

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“Collaboration with external partners and within the foundation among its programs offers a tremendous benefit to program participants.”
—Joanne D. Craig, Vice President for Programs

Recognition for the Programs
As a testament to the effectiveness of the foundation’s home visiting programs, the United Way of Greater Philadelphia and Southern New Jersey awarded a $300,000 grant in May 2018 to the foundation’s Healthy Start and NFP programs. The grant will provide services to Delaware County families including early childhood development education and early literacy support.

In addition, Nurse-Family Partnership was awarded a four-year $1 million expansion grant from the federal Maternal, Infant and Early Childhood Home Visiting Program (MIECHV). NFP used the funds to hire an additional nurse-home visitor, thus enabling the program to serve another 25 families in Delaware County and increase the total number of families served to 150.

And there’s more to come. Craig says her programs will begin to take a closer look at maternal mortality. She is now a member of the Pennsylvania Department of Health’s Maternal Mortality Committee where she’ll be advocating for Delaware County moms and their families.

“A big part of our work is to reduce infant mortality and morbidity, but mothers matter, too” she says. “We don’t lose mothers in our programs, but in the larger community — Delaware County and across the state — mothers are dying. This is something we will focus on through Healthy Start and NFP, and it’s definitely on the horizon for Pennsylvania and nationally through the Centers for Disease Control and Prevention.”

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TOGETHER we lead
Thank you to board and committee members who help us move Delaware County forward.

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FINANCIAL REPORT

Statement of Activities
Year Ending June 30, 2018

The foundation’s investments have doubled in value since its inception in 1999. Funds are managed by The Foundation for Delaware County through the Helping Women with Cancer Fund, and PFM Advisors set a conservative investment strategy with just half the expected assets in trust. That early strategy yielded a 7.5% return in the fiscal year, beating the blended benchmark by 1.44 percentage points. The foundation’s investments have doubled in size this year. Going forward, the volunteer Investment Committee will work with PFM to seek the best possible return while avoiding undue risk. The goal: to maximize return while ensuring growth to meet emerging needs well into the future. The foundation’s full audit and 990 IRS tax filing are available online at www.delcofoundation.org

FINANCIAL STATEMENTS

Current Liabilities

- Total Current Liabilities $ 543,167

Noncurrent Liabilities

- Total Noncurrent Liabilities $ 775,616

Total Net Assets

- Unrestricted $ 60,108,393
- Temporarily restricted $ 60,108,393

Net Assets, Beginning of Year

- $ 35,291,824

Net Assets, End of Year

- $ 72,400,217

Program Services

- $ 4,924,208

Management and general

- $ 1,010,645

Total Nonoperating Revenues (Expenses)

- $ 4,924,208

TOTAL EXPENSES

- $ 605,326

EXPENSES

- Program services $ 4,924,208
- Management and general $ 1,010,645

Change in Net Assets

- From operations $ 1,468,060
- Nonoperating revenues (expenses) $ 23,361,553

Net Assets

- Ending of year $ 72,400,217

Statement of Financial Position as of June 30, 2018 and 2017

ASSETS

CURRENT ASSETS:
- Cash and cash equivalents $ 2,412,991
- Cash surrender value of life insurance 221,665
- Pledges receivable, net 149,799
- Grants receivable 1,017,134
- Other receivables 484,603
- Prepaid expenses 117,657
- Other current assets 5,100

Total Current Assets $ 3,924,346

NONCURRENT ASSETS:
- Investments 55,356,893
- Beneficial interest in perpetual trusts 2,078,230
- Property and equipment, net 67,707

Total Noncurrent Assets $ 57,502,830

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES:
- Total Current Liabilities $ 543,167

NONCURRENT LIABILITIES:
- Total Noncurrent Liabilities $ 775,616

TOTAL LIABILITIES
- Total Liabilities $ 8,478,387

TOTAL NET ASSETS
- Total Net Assets $ 60,108,393

18.4% Domestic Equity
33.9% Fixed Income
5.5% Cash and Money Market
2.4% International Equity
39.8% Equity
28.4% Other Income
20.6% Invested Income
TOGETHER
we’re moving Delaware County forward.

Many thanks to our 2017-18 founding donors and supporters.

SPECIAL THANKS TO:
Gallagher for sponsoring our launch event
TD Charitable Foundation for supporting our strategic plan development
Nathan Sheare Foundation for serving as our Healthy Start Superhero Sponsor and inaugural golf outing Presenting Sponsor

FOUNDATIONS
Barbara A. Colameco Cancer Foundation
Child Guidance Resource Centers
Chester Water Authority
Charles Cross Architecture*
Cathie Collins School of Dance
Brighthouse Financial
Bestcore Arts & Technology Innovations
Balongue Design*
Associates in Hematology-Oncology
America’s Charities
AllState Giving Campaign
Alliance Healthcare Services
Alliance Cancer Specialists
Advanced Vision
Abt Associates
ORGANIZATIONS AND BUSINESSES
William Goldman Foundation

COUNCILORS
William Goldman Foundation

Children’s Hospital of Philadelphia
CHOP Care Delaware County*
CliftonLarsenAllen*
Clinical Renal Associates
Consultants in Medical Oncology and Hematology
Countrywide Consulting
Cozen O’Connor
Crusader-Chester Medical Staff Fund*
Crusader-Keystone Health System
Delaware County Community College*
Delaware County Intermediate Unit
Delaware County Medical Society
Delaware County Tobacco-Free Coalition
Delaware Valley Regional Planning Commission
Delco Radiologic Associates
Delta Dental*
DLC Parking & Transportation*
Dreis Agency*
The Employees Community Fund of Delaware County
Girls’ Industries*
Exelon
Facility Services Group*
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NJM Insurance Group*
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PFI Asset Management*
Philadelphia CyberKnife
The Philadelphia Foundation
Philadelphia Heart Center
Philadelphia Union
Pizzazz Honda
Pinnacle Healthcare Recovery Partners
Pinocchio’s Pizza
Post & Post
Precision Radiation Oncology
Professional Practicing Associates
Provident Ear, Nose and Throat
Radiological Research Institute
Radar Financial Services*
Recognition Advantage
Reliable Computer Solutions and More*
Ridley Professional Building*
Riggs, Counsellor, Michaels and Donwes*
Rip Brookes General Services*
Rochschild Asset Management*
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Southeast Medical Imaging
Southwest Radiology
Springfield Country Club
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Stillwater Capital Advisors
Stonebridge Investment Partners*
Suburban Fence Company*
Surgical Care Associates
Surry Services for Seniors
Talent Energy*
Terril & Associates*
UGI Energy Services
Ultimate Wellness
Unite for HER
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United Way of Greater Philadelphia and Southern New Jersey
UPMC Health Plan
Upper Darby Cheerleading

Vanguard Matching Gift Program
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Brinker Simpson and Company*
Battle on the Boulevard
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BrightHouse Financial
Buckan Advertising Company*
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Capital Solutions*
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