

MAKING MORE GOOD POSSIBLE

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TO OUR SUPPORTERS AND PARTNERS

IT IS WITH DEEP APPRECIATION THAT WE REPORT TO YOU ON THE

Foundation's impact this year in **Making More Good Possible** for you, your neighbors, and all who call Delaware County home. Your support and partnership have encouraged us to continue to drive change for our community, powered by all we have accomplished in the last eight years to grow our foundation. We are acutely aware of the challenges our county faces and feel a tremendous responsibility to use the pooled resources at the Foundation to make progress on our shared goals.

This year, we completed a strategic planning process that prioritized:

- Increasing resources to strengthen Delaware County, whether those resources come directly to the Foundation or to the nonprofits we partner with,
- Serving as a unifying catalyst for our community across municipalities, issues, and demographics,
- Advancing opportunity and equity in all our work,
- Aligning our programs and services to enhance our efficacy, and
- Investing in our staff and infrastructure so that you can be confident we are operating at the highest level of quality.

Our full recertification by the national Council on Foundations for excellence in governance, finance, program, and communications is one more way we seek to earn your trust, and to set an example for the nonprofits in our community.

As you read through this report, you'll see many examples of ways we **Made More Good Possible** this year, and reasons to be optimistic about Delaware County's future. With a new strategic plan in place, an engaged and experienced board of directors, and our dedicated leadership, we are poised to take our work to the next level with your support.

If you would like to make your charitable giving more impactful, consider establishing a charitable fund now or including the Foundation in your estate plans to benefit a cause or nonprofits that are meaningful to you. One of our team members would be happy to speak with you about how you might do so tax-efficiently. It would be our honor to assist you as you look to **Make More Good Possible** in Delaware County.

Gratefully,

Cyrise L. Dixon

Chair

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Frances M. Sheehan President



AMPLIFYING PHILANTHROPY FOR DELAWARE COUNTY

DELAWARE COUNTY is home to many dedicated people and organizations striving to enhance our community and create a better life for all. Since our founding in 2016, The Foundation for Delaware County has embraced our role as a countywide connector, coordinating efforts and convening key stakeholders to shine a spotlight on our county's challenges and solutions.

We partner with nonprofit organizations engaged in vital community work, businesses looking to make a positive impact, donors investing their resources, and community leaders lending a helping hand to their neighbors.



LISTENING TO COUNTY NEEDS

We keep our finger on the pulse of what the residents of Delaware County need. Even as some parts of Delco thrive, there are many areas where people grapple with extreme inequalities. Ten percent of the county lives in poverty. Persistent racial and economic disparities fuel food and housing insecurity, inequitable education, gun violence, and poorer health outcomes for many households.

We know that the challenges facing Delaware County residents are complex. We bring together the many voices that shape our region—elected officials, business and civic leaders, nonprofits, and individuals—to foster a deeper understanding of the critical issues we face and to collectively craft solutions.

2024 Impact

\$1.5 million

in Impact Grants to 57 organizations

\$1.7 million

raised through Delco Gives for 281 nonprofits

8,000+

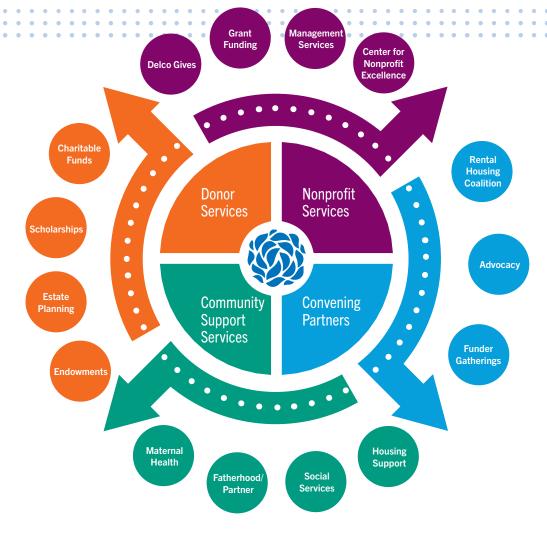
people served through our WIC program, the highest % of eligible clients of any county in Pennsylvania

535

nonprofit leaders engaged in professional development programs

64

charitable funds administered by the Foundation



The Foundation is a Hub for Moving Delco Forward

STRIVING FOR MAXIMUM IMPACT

The Foundation is a crucial bridge between good intentions and true impact. Facilitating philanthropy across all levels of giving, we work to channel resources and funding where they are most needed.

Advocating for Funding: Working with external partners, we bring federal, state, regional, and corporate dollars to the county, and we convene major stakeholders to discuss widespread solutions. Our efforts have helped to secure an increase in the statewide budget for maternal health and doulas, serve thousands of people through robust public health programs, address housing insecurity through the Rental Housing Coalition, and support our critical nonprofit sector.

Fostering Personal Philanthropy: We engage individuals, families, and businesses in meaningful philanthropy through giving vehicles such as donor-advised funds and estate gifts. We stand

apart in our work by seeking accurate, in-depth information about community needs to ensure that our donors make the greatest impact with their dollars.

Empowering Grassroots Giving: Through initiatives like Delco Gives, we inspire people to directly support the organizations doing boots-on-the-ground work.

Providing Critical Funding for Nonprofits:

Each year we award more than \$2M to local organizations. This investment includes unrestricted operating support, allowing nonprofits the flexibility to address their most pressing needs.

Beyond Financial Support: We empower our nonprofit community with professional development programs including peer learning circles, networking events that foster collaboration, and knowledge-sharing.

MAKING MORE GOOD POSSIBLE

THE INAUGURAL DELCO GIVES DAY

ONE DAY. 9,600+ DONORS. **\$1.7M+ RAISED.**

LAUNCHED IN 2024, Delco Gives is a powerful example of the Foundation's role as a community connector, igniting local philanthropy, fostering collaboration, and spotlighting the vital work of Delaware County's nonprofit sector.

COLLECTIVE IMPACT

In just one day, more than 9,600 donors — including many first-time donors contributed over \$1.7 million to support 281 local nonprofit organizations. These dollars went directly to the nonprofits, helping to strengthen their capacity to address the county's challenges. The countywide event brought together community members and nonprofits to make connections and supercharge our collective impact.



"There is no substitute for the impact of connection within a community. Delco Gives Day is a prime example of what happens when businesses come together to realize the potential of local nonprofits, and when our community steps up to support and show their appreciation. Collectively coming together to use our power for good is instrumental in ensuring our Delco community continues to evolve."

▲ ADAM KALINER

Co-Founder, Power Home Remodeling, presenting sponsor for Delco Gives





"A great day for DELCO - we all really shined brightly and raised awareness of the wonderful work being done! We enjoyed a festive and fun outing with its exciting atmosphere and great energy. It gave us the ability to meet other nonprofit organizations and make connections through networking. We are deeply grateful to the Foundation for this enormous effort."

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▲ Anonymous nonprofit survey respondent



FUNDERS ABOUT DELCO'S NONPROFITS

n partnership with Philanthropy
Network Greater Philadelphia, the
Foundation launched our first inperson funder tour in Upper Darby in
2023, bringing together funders from
across the region to visit key community
organizations and engage in direct
conversations with nonprofit leaders.

This year, we took our funder tour to Chester. A full bus of 45 people representing a wide range of regional funders and elected officials traveled around the city for panel discussions and updates from local organizations. It was an opportunity for funders to learn together, meet nonprofit leaders, and deepen their existing commitments to this community.

These tours have provided firsthand insights into community dynamics, facilitated meaningful connections with local nonprofit leaders, and heightened understanding of the nuanced challenges and opportunities in different parts of the county.



MAKING MORE GOOD POSSIBLE

FUNDING AND TRAINING FOR NONPROFITS

A ROBUST COMMUNITY needs the strongest possible nonprofit sector. The Foundation supports local nonprofits through three key approaches: grant funding to address critical community needs, connecting organizations with donors, and providing capacity-building resources through our Center for Nonprofit Excellence.

GRANT FUNDING

Each year, in addition to disbursing grants to nonprofits from the funds established by donors here, the Foundation provides funding through competitive Impact Grants to nonprofits serving Delaware County. In the fiscal year 2024, we awarded Impact Grants to 57 new nonprofits, nine second-year partners, and three third-year partners. These grants are made possible thanks to a permanent charitable endowment and generous donor contributions. In total, the Foundation distributed \$2.39M through Impact Grants, restricted funds, and charitable care support.

TRAINING AND DEVELOPMENT

The Foundation's Center for Nonprofit Excellence supported more than 535 nonprofit leaders through monthly learning programs, peer learning circles, and other professional development opportunities.

"I had the opportunity to attend several valuable programs through the Center for Nonprofit Excellence including the Executive Directors Peer Learning Circle. Our association with the Foundation has been critical to our organization's growth. Participating in the launch of the first Delco Gives was icing on the cake."

▲ VINCENT JAMES

Co-Founder, Keep Music Alive

2024 IMPACT GRANT AWARDEES

CHILDREN'S HEALTH & WELL-BEING

Be Proud Foundation

\$16,600 to support behavioral health needs and strengthen the well-being of Delaware County youth.

Boys & Girls Club of Chester

\$33,200 to support youth development programming for young people in the Chester Upland School District.

CASA Youth Advocates Inc.

\$56,440 to support services to connect volunteers and youth involved in the child welfare system in Delaware County.

ChesPenn Health Services

\$60,000 to provide comprehensive primary and preventive health care to children in Delaware County.

The Chester Cultural Arts and Technology Center

\$14,940 to support programming in arts, culture, and technology for youth in Delaware County.

Chester Education Foundation

\$35,690 to support the Jetter Center for College and Career Services in Chester.

Chester Upland Youth Soccer

\$20,750 to promote positive health outcomes among elementary and middle school students by providing regular physical activities, mentoring, and nutrition education.

Child Guidance Resource Centers

\$20,750 to provide behavioral health support for Delaware County youth.

Children First PA

\$33,200 to support lead poisoning prevention and the Justice in Education advocacy training program in Delaware County.

Circle of Giving 2020

\$8,300 to provide nutrition and educational support to elementary and middle school students experiencing financial hardships.

Community YMCA of Eastern Delaware County

\$20,750 to strengthen the community through youth development, healthy living, and social responsibility.

Congregation Beth Israel of Media

\$5,000 to provide essential items for the mothers of newborn babies at ChesPenn Health Services in Chester.

Cradles to Crayons

\$5,000 to provide children from birth through age 12 with the essential items they need to thrive.

Domestic Abuse Project of Delaware County

\$33,200 to prevent domestic violence and empower victims with children to move toward self-sufficiency.

Drexel Neumann Academy

\$20,750 to support academic improvement for students.

Education Law Center - Pennsylvania

\$20,750 to provide free legal services, advocacy, and outreach to ensure that children in Delaware County have access to quality public education.

Elwyn

\$31,680 to build the capacity of early childhood programs in Chester by improving the social-emotional and academic kindergarten readiness skills of all learners.

Episcopal Community Services

\$16,600 for their Out-of-School Time program at Park Lane Elementary in Darby.

Family Support Line of Delaware County, Inc.

\$16,600 to support the prevention and treatment of child sexual abuse in Delaware County.

First Up

\$33,200 to empower and equip early childhood professionals and families through training, coaching, and advocacy to positively impact educational and developmental outcomes for young children.

Garrett Williamson

\$12,950 to support educational programming for children.

Girls on the Run Southeastern Suburban, PA \$5,000 to support programs that encourage resiliency, confidence, and healthy practices in girls in Delaware County.

Greener Partners

\$16,600 to strengthen the health and well-being of students through seed-to-plate nutrition education, school gardening, and fresh food access in three Chester schools.

Harcum College

\$33,200 to divert youth from the "school to prison" pipeline by supporting school-based youth court training and partnerships with juvenile justice stakeholders.

Horizons Episcopal Academy

\$12,450 to advance educational equity by providing students in Title I elementary schools in Delaware County with mentoring and after-school and summer activities.

Keep Music Alive

\$4,050 to support youth development through music.

Media Arts Council (MAC)

\$16,600 to support performing arts and arts education programming for students at the new MAC Arts Center. (Partially funded with thanks to The Musical Performance Arts and Education Fund.)

Neighbor to Neighbor Community Development Corporation

\$16,600 to support an out-of-school-time STEM program for youth in Delaware County.

The Nile Swim Club of Yeadon

\$5,000 to provide a safe place for youth to learn to swim, serve as lifeguards, develop healthy relationships, and become leaders.

Pennsylvania Partnerships for Children

\$16,600 to advocate for state investment in WIC and home visiting programs for children and families in Pennsylvania.

Radnor Educational Foundation

\$4,500 to meet the basic needs of students and their families experiencing financial hardships in Radnor Township School District.

Support Center for Child Advocates

\$5,000 to provide training for child-serving professionals in Delaware County.

Teachers' Teammates

\$16,780 to ensure that under-resourced schools in Delaware County have adequate school supplies for students in grades K-12.

Upper Chichester Library

\$5,810 to support the 2024 Summer Reading and STEM Program.

Upper Darby Arts & Education Foundation

\$16,600 to enrich children's educational experience in the Upper Darby School District with music and arts programming.

Young Entrepreneurs Academy

\$9,550 to support middle and high school students in developing their entrepreneurial and leadership skills.

COMMUNITY & ECONOMIC DEVELOPMENT

Chester Community Improvement Project

\$33,200 to support an increase in affordable housing and the supply of stable housing in the City of Chester.

Chester Pike Corridor Improvement Partners \$24,900 to foster economic development along Chester Pike.

Darby Free Library

\$20,750 to support the oldest consistently operating public library in the United States with access to a safe and healthy environment.

Lansdowne Economic Development Corp.

\$24,900 to foster economic development at the Utility Works Maker Space.

Regional Housing Legal Services

\$12,450 to support efforts to create housing opportunities that benefit children in Delaware County.

Riverfront Alliance of Delaware County

\$20,750 to support the Chester Waterfront Development.

COMMUNITY MENTAL HEALTH

Chester Community Coalition

\$18,260 to support efforts to cultivate community, empower healing and hope to build peace for those impacted by violence and trauma in Delaware County.

Health Educated, Inc.

\$8,300 to address health inequities, eliminate health disparities, promote health literacy, and support community mental health.

St. Joseph's Family Hope Center

\$15,360 to support mental health programming for children experiencing homelessness and other adverse social determinants of health.

Women's Resource Center of the Delaware

\$29,050 to support counseling programs to meet the increasing mental health needs of people in Delaware County.

FOOD SECURITY

Community Action Agency of Delaware County, Inc.

\$5,000 to strengthen food security for people experiencing homelessness and financial hardships in Delaware County.

Murphy's Giving Market

\$8,300 to provide ethnically and culturally diverse food and other essential items to people who live in the Upper Darby area.

Philabundance

\$16,600 to support efforts to strengthen food security in Delaware County.

Senior Community Services

\$50,000 to provide home-delivered meals for older adults in Delaware County. (Partial funding with thanks to the Delaware County Home Care Association Fund of the Philadelphia Foundation.)

Share Food Program

\$83,000 to support Delaware County's food bank and promote equitable food access across Delaware County food pantries.

John J. Tyler Arboretum

\$9,960 to support Lucille's Garden to increase food security in Delaware County.

HOSPICE & HOME HEALTHCARE

Funded with thanks to the Delaware County Home Care Association Fund of the Philadelphia Foundation.

Main Line Health HomeCare and Hospice

\$25,000 to support and improve access to hospice and home care services.

Surrey Services

\$40,000 to support a comprehensive approach to enable seniors to age in place.

Wavne Senior Center

\$37,800 to support programming to help seniors age in place.

SERVICES FOR CANCER SURVIVORS

Bringing Hope Home

\$12,300 to support Delaware County families impacted by cancer with financial and emotional support.

Keith Dawson Foundation

\$12,300 to support Delaware County families impacted by cancer with financial aid and emotional support.

SECOND-YEAR PAYMENTS TO 2023 IMPACT GRANTEES

CCSA Foundation

Chester Eastside Inc.

Chester Housing Initiative Inc.

College Possible Philadelphia

Delaware County Community College **Educational Foundation**

Kids Smiles

Making a Change Group

Riddle Hospital

Young Men and Women in Charge Foundation Inc.

THIRD-YEAR PAYMENTS TO **2022 IMPACT GRANTEES**

The Chester Children's Chorus Mitzvah Circle



MAKING MORE GOOD POSSIBLE

SUPPORT FOR CHANGE-MAKERS

COMMUNITY SOLUTIONS: SAFER SCHOOLS, STRONGER NEIGHBORHOODS (3SN)

afer Schools, Stronger Neighborhoods (3SN) began in 2023 as a partnership between local nonprofits, health care systems, and universities invested in Chester, with lead funding from the Pennsylvania Commission on Crime and Delinquency. Five of the key partners also received Impact Grants from The Foundation for Delaware County: CASA Youth Advocates, Chester Education Foundation, Chester Community Coalition, Making a Change Group, and the Boys & Girls Club of Chester.

With this strong base of support, 3SN can provide a continuum of care that helps young people enjoy a fulfilling and productive life. In addition to a variety of intervention and prevention work, the program prioritizes therapeutic services, recognizing that the impacts of violence have a ripple effect on families and communities. 3SN engages youth in after-school programming, mentoring, conflict resolution, workforce development, life skills programs, and more — all designed to empower youth to create solutions for their own lives.

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"The Foundation understands that grassroots organizations that can have the most impact will also need the most support. The Foundation has connected organizations that do parallel work and provided resources that allow them to stay in operation. I hope that more donors will utilize the Foundation as their connector and invest in the people who do the work."

▲ ERIKA M. DAWKINS

Interim Executive Director, Chester Community Coalition



RESTORATIVE PATHWAYS FORWARD: CHESTER PARTNERSHIP FOR SAFE NEIGHBORHOODS (CPSN)

Similarly, the Chester Partnership for Safe Neighborhoods (CPSN), launched in 2020 by Delaware County District Attorney Jack Stollsteimer, looks to deter gun violence and redirect youth to positive alternatives. They provide restorative pathways for young people in the criminal justice system to pursue education and careers, with mentorship and support from community members who understand their experiences. The Foundation administers grant funding from the Green Family Foundation to support CPSN. As a result of this work, there has been a 55% decrease in gun violence incidents since 2019.

"The people of Chester need to come together to transform neighborhoods into thriving peaceful communities. That's hard work. I love my community, the good and the bad. I know the bad can get better, and the good can get better too. We're trying to help people see themselves in a better light and give them hope."

▲ JEAN-PIERRE BRICE

Chester Partnership for Safe Neighborhoods

Learn more about how you can make more good possible now and in the future on pages 18 and 19.





SUPPORT FOR GRASSROOTS ORGANIZATIONS

n Dr. Kristin Motley's own words,
"Health Educated works to advance
health equity and promote health literacy
for marginalized communities. We run
educational programs on health topics
that matter to our communities, and we
also train healthcare providers so they
can better serve Black, Hispanic, and
LGBTQ patients. We're beginning to
do work around disabilities as well.

"I started Health Educated in 2023 after doing community work for 15 years. A couple of years earlier, the Foundation called me to see if I would work on COVID-19 vaccine hesitancy within Black and Hispanic communities. I was one of few people working in the space of public health in a boots-on-the-ground way with marginalized people.

"That took my work to another level and sparked the idea to start a nonprofit. I give the Foundation a lot of credit for me even starting. They were an inspiration. They changed the way I thought about the work I was already doing.

"In the beginning, when I was waiting for IRS approval of my tax-exempt status, the Foundation served as my fiscal sponsor so I could receive a two-year, \$90,000

grant from the state to do COVID vaccine education and outreach work.

"Since then, I've connected with the Foundation in many ways. They've been a direct funder. I've participated in skill-building and networking events through the Center for Nonprofit Excellence. I have had opportunities to work with consultants through partnerships with LaSalle's Nonprofit Center and Compass. Delco Gives helped me realize the importance of creating a strategy to attract individual donors. It was incredible: we raised over \$10,000 and got a bonus check because of the number of donations we received.

"Most recently, Health Educated partnered with the Foundation's Fatherhood Program for a summit in June 2024. I was trying to figure out how to get more men to come to health events, so I decided to create an event around social determinants of health that wouldn't look like a health fair. We had a job fair, and workshops on tax repair and financial literacy; we gave away fresh produce; we brought in expungement and reentry specialists; AND we offered health screenings. My goal was to have 50-70 men attend, and we had almost 150."







Photos: Health Educated, Inc.

SUPPORT FOR COMMUNITY RESOURCES

IN DELAWARE COUNTY, as in many other areas, libraries offer a range of resources that aren't book-related at all. They are one of the few remaining free community spaces open to the public. Youth come after school to have a safe, reliable place to spend time. Adults use the library's computers to search for jobs, find housing, or access resources for dealing with challenging personal circumstances.





"People don't always realize that their donation to the library supports so much more than books. Libraries wouldn't be able to do what they do without this external support."

▲ MARY PAT LYNAM

Director of Development, The Library Foundation of Delaware County eyond books, patrons may check out movies, museum passes, children's activity packs, and sometimes even items like cake pans or gardening tools. Libraries host book clubs, family events, and community gatherings. They are vibrant community centers that bring together residents of all ages and walks of life.

REDUCING DISPARITIES

Economic disparities affect libraries as well as the individuals who live in underresourced communities. Some libraries have ample resources through municipal funding or a substantial donor base, while others struggle to add to their collections, provide adequate staffing, or maintain aging facilities. The Foundation has provided Impact Grants to a few of our local libraries, helping them to sustain their operations and launch new programming.

EXPANDING SERVICES

The Foundation also provides financial management services for the Library Foundation of Delaware County, an umbrella organization with the mission to raise additional funds to expand and improve library services in Delco. Their one-person, part-time staff can rely on the support and expertise of our team to increase the Library Foundation's capacity, as they work to enrich services for the 28-branch library system.

SUPPORT FOR THE ARTS

ACROSS DELAWARE COUNTY, artists and arts organizations add immense value through events and programming that educate, inspire, and spark creativity. In addition, the arts drive business to many other sectors, including dining, hotels, and tourism. The arts are an essential thread in the connective fabric of our communities.





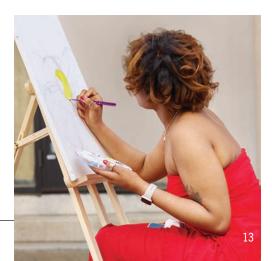
he original vision for Delco Arts Week came from cultural groups seeking to enhance the economic vitality of the local arts and culture community. With support from the Foundation, Visit Delco, PECO, and the Delaware County Interactive Gaming Revenue Authority, the Delaware County Arts Consortium has been leading a collaborative effort to increase arts activities across the county. Their activities include Delco Arts Week as well as year-round promotion and awareness-building.



"The Foundation's generous backing has been pivotal in fostering connections within our arts community, allowing arts organizations and individual artists to thrive. Together, we can cultivate a vibrant artistic landscape that attracts diverse talent and fosters ongoing cultural enrichment for our community."



▲ TARA JONES
CEO, Chester
Cultural Arts and
Technology Center



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STRENGTHENING NONPROFITS : FOR THE LONG-TERM

ENDOWMENT FUNDS are powerful tools for nonprofits, offering a pathway to long-term financial stability and growth. Endowment funds can help nonprofits weather economic fluctuations by providing a steady stream of income and best of all, they can last forever.

hen you create a nonprofit endowment fund with the Foundation, you access professional investment management typically reserved for large institutions. You receive the full support of an organization focused on philanthropy, including administrative services and

technical support for a range of gifts, such as appreciated securities, real estate, and complex planned gifts like charitable gift annuities and charitable remainder trusts. But most importantly, you join a network of forward-thinking nonprofits dedicated to fostering vibrant communities across Delaware County.







"As a mid-size nonprofit, Community Arts Center (CAC) knows that establishing an endowment is an important step toward long-term sustainability. We are always trying to grow and maintain our historic property. An endowment fund will help with our long-term plan to preserve our property and carry out future renovations.

"Some donors prefer to support organizations through an endowment fund, but we don't have the resources to manage an endowment fund or planned giving services ourselves. Establishing an endowment fund with the Foundation gives us an additional layer of sustainability. It allows us to offer planned giving resources including charitable gift annuities, and it pools our fund with other funds at the Foundation, giving us greater returns on our investment. In addition, it will expand our options for engaging with supporters through planned and legacy giving, which is a goal we have had for several years."

▲ PAUL DOWNIE
Executive Director, CAC



SECURING A HEALTHY START FOR FAMILIES

ALTHOUGH THE FOUNDATION is just eight years old, our public health programs stretch back decades. We approach public health holistically, understanding that we must attend to the social determinants of health — economic stability, education, healthcare, the neighborhood and built environment, and social and community context — to be able to positively influence health outcomes.



A LOCAL VILLAGE OF SUPPORT

n Delaware County, the Black infant mortality rate is 3.5 times higher than the rate for white infants. Low-income households and people without insurance face significant barriers in accessing high-quality healthcare and need many supportive services. To address this, the Foundation offers numerous interconnected services that provide a wrap-around village of support for expecting and new parents.

Our community-based programs include Healthy Start, Nurse-Family Partnership, WIC, Housing Opportunities Program for Equity (HOPE), Medical-Legal Partnership, Fatherhood programs, Doula services, and social services. These services don't stop at healthcare. They also tend to the complex and deeply personal factors that affect birth outcomes, and family and parental well-being.

"I am grateful for the ways Moving Beyond Depression has helped me overcome my challenges and given me skills to move forward. I already feel better after diving into the connections between my thoughts and feelings. It's easier for me to question my automatic thoughts once I realize where they stem from. I have been able to understand why I react the way I do."

▲ MON

Currently enrolled in Moving Beyond Depression

The Foundation provides a wrap-around village of support for expecting parents.

"My nurse has gotten me through hard times and has helped me find the right resources for what I need to have a healthy pregnancy. She loves my babies and doesn't hesitate to show it. We love her, she has been a huge help as our family has expanded and we have navigated parenthood."

▲ ANONYMOUS

Nurse-Family Partnership client





STATEWIDE LEADERSHIP

In addition to one-on-one services for clients, the Foundation advocates for public health policies that improve the quality of life for everyone in Delaware County. We make sure statewide initiatives have local impact. Over the past year, the Foundation supported the creation of the PA Black Maternal Health Caucus alongside Delaware County's State Representative Gina H. Curry and her co-chairs, and we work closely with our peers and partners at the PA Health Funders Collaborative, PA Doula Commission, PA Community Health Worker Collaborative, Pennsylvania Perinatal Partnership, Thriving PA, and a number of related associations.



"At the Foundation, when we tackle tough issues like infant mortality, we're always looking at it from every angle. Whether we're sitting down with a client in their home or advocating for policy change in Harrisburg, we're looking at all of the intersections, and looking from multiple sides. We must work on many levels with partners, and in many places and spaces. There's no other way to do the work and be successful."

▲ JOANNE CRAIG

Chief Impact Officer, The Foundation for Delaware County



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A \$28.5 BILLION OPPORTUNITY

DELAWARE COUNTY stands on the cusp of an extraordinary opportunity. Over the next decade, an estimated \$28.5 billion will transfer between generations in our community. If we channeled just 5% of this wealth into a permanent charitable endowment, we would have \$71 million available annually to help meet community needs in Delco.

Imagine the possibilities:

- More students accessing higher education
- Improved healthcare access for all
- Creation of jobs, bolstering our local economy
- Well-cared-for parks and preserved green spaces
- Enhanced community services and infrastructure
- And so much more

hen you allocate just 5% of your estate to charitable causes you care about through the Foundation it demonstrates your commitment to nurturing a community where every resident can thrive.

Regardless of whether you choose to give through a fund now or include charitable giving in your estate, together we can create a positive, lasting impact on all the people who call Delaware County home.

Karen and Jeff Wolters' Giving Fund: Keeping our money local.



"The Foundation has helped us give intelligently. We started by moving our donor-advised fund to the Foundation, because we wanted the fund's fees to benefit our community. Since then, we have benefitted from the staff's professionalism, leadership, and ideas. For example, we're very interested in better access to post-secondary education for underresourced students. The Foundation is helping us build a charitable strategy and determine where we can make the biggest difference.

"We love how the Foundation is leading and strengthening Delaware County's nonprofit community. Delco Gives is a great example. It was beautifully executed and highlighted the huge range of wonderful nonprofits right here at home. We felt proud to be a small part of this powerful initiative.

"It is very important to our family that our giving stays local. By partnering with the Foundation, I feel like I am part of something so much bigger. They help me understand where our money can make the biggest difference and help build a real charitable strategy for long-term impact."

▲ KAREN WOLTERS

Steven Scott and Linda Bradley Scholarship Fund: Starting a charitable fund requires less money than you might think.

The Steven Scott and Linda Bradley Scholarship Fund provides scholarships to support students at Academy Park High School in the Southeast Delco School District. Scholarships are awarded to students who are planning to attend or who are currently attending a two- or four-year accredited college or university, vocational school, or certificate program, and who are civically engaged.

"I started a scholarship fund because I want to give young people who are involved in civic engagement in their community some additional support. Growing up in Darby Township, I benefited from scholarships. I was the first in my family to go to college and graduate, so it is important to me to reciprocate and pay it forward. My family has always been civically involved in the



community. Working with the Foundation allows me to have a meaningful impact and to keep our family's legacy going, while addressing so many important challenges for my hometown. I want to be a good role model for my children and grandchildren.

"I encourage other families to think about ways you can continue your legacy while supporting our community through a scholarship or charitable fund. Most people think you need to be a millionaire to start a fund. That isn't true; it doesn't take a huge investment. You would be surprised if you invested a little money into a fund, how that can grow. A thousand dollars a year can make a huge impact on a student trying to finish college or trade school."

▲ STEVEN BRADLEY

THE ADVANTAGES OF GIVING THROUGH THE FOUNDATION

- **1. Amplified Impact:** Your contribution joins forces with other donors, creating a collective impact far greater than individual giving.
- 2. Addressing Local Needs: We have deep roots in the community and intimate knowledge of local needs, ensuring your generosity effectively addresses the most pressing issues.
- **3.** Lasting Legacy: Establish a named fund that continues your family's philanthropic impact for generations.
- **4. Simplicity:** Enjoy the benefits of a private foundation without the administrative burden and costs.
- **5. Personal Guidance:** We provide you with personalized support to align your giving with your values and maximize your impact.

Whether you're a longtime resident or new to our community, your unique perspective, skills, and resources can make a difference. Contact Monika Collins, mcollins@delcofoundation.org, to learn how you can support our community.

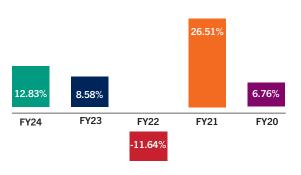
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FINANCIALS

INVESTMENT PERFORMANCE

The growth of the Foundation's assets comes from a combination of new contributions received and investment performance. The Foundation's Investment Sub-Committee, with the assistance of professional investment consultants PFM Asset Management LLC, is responsible for establishing the investment policy and continually monitoring the performance of the Foundation's investments.

INVESTMENT PERFORMANCE



ASSET ALLOCATIONS FY24



INCOME FY24

Grants From Government Agencies	\$6,522,551
Contributions From the Public	\$2,158,656
Investment Income	\$8,517,257
Changes in Value of Trusts	\$69,522
Miscellaneous Income	\$79,056

EXPENSES FY24

Program Services	\$7,776,159
Grants, Scholarships & Charitable Care	\$2,388,701
Administration	\$914,912
Development	\$607,323
Transition Costs	\$199,137

FINANCIAL HIGHLIGHTS

As of June 30, 2024, the Foundation's consolidated assets totaled more than \$80M. The annual rate of return on investments is expected to be commensurate with the prevailing investment environment. The 2024 fiscal year saw the market increase from the previous year. As a result, the portfolio yielded a 12.83 percent return this year.

GROWTH

The following charts compare the total assets and contributions of the past five fiscal years for the Foundation for the fiscal year ending June 30. Since its inception, the portfolio has returned 8.06 percent, outperforming the blended benchmark.

CONSOLIDATED ASSETS FY20-24



CONTRIBUTIONS

The Foundation's work is made possible through the generosity of our donors. During the fiscal year, the Foundation received more than \$2.1M in contributions from the public.

CONSOLIDATED CONTRIBUTIONS FY20-24



Full financial statements and 990 IRS tax filings can be found at www.delcofoundation.org

THANK YOU TO OUR SUPPORTERS

Foundations

Charities Aid Foundation of America Dale L. Reese Foundation **Delaware County Home Care Association** Fund of The Philadelphia Foundation Hamilton Family Charitable Trust Jewish Healthcare Foundation **Nathan Speare Foundation** The Scholler Foundation Sun East Charitable Foundation **Tally Foundation** TD Bank Charitable Foundation Wilbur C. and Betty Lea Henderson

Foundation William Penn Foundation WSFS CARES Foundation **Zidek Family Foundation**

Organizations and Businesses

Access Matters

Agilent American Academy of Pediatrics AmeriHealth Caritas Family of

Companies Agua, an Essential Utilities Company

B.A.C. Cancer Transportation Fund Bank of America

Barbacane, Thornton & Company LLP

The Boeing Company

Brinker Simpson & Company LLC **Buckingham Asset Management** Cassatt RRG Holding Company

Citadel Credit Union **Comcast Corporation**

Community Resource Network Fund Community YMCA of Eastern Delaware

County Corient

Cork and Charm

COSA

Countryside Consulting Courtyard by Marriott

Delaware County Interactive Gaming Revenue Authority

Delaware County Medical Society

Drexel Agency Inc.

Exelon

Fairfield Inn & Suites

FM Global

Fox Corporation

Franklin Mint Federal Credit Union Gallagher

The Giant Company

Harrah's Philadelphia Casino and

Racetrack

The Harrison Group Inc. The Haverford Trust Company

Hershey Company

Independence Blue Cross

Justified Inc. - Dr. Shelly McPhatter

KDI Office Technology Keystone First

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Philadelphia, Baltimore, Washington &

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LEM Capital

The Magnolia Fund

Main Line TeleCommunications Marsh & McLennan Shared Services

Corp.

Media Real Estate

Meridian Bank

Mini Melts of America Inc.

Monarch Staffing

Montgomery County

National Board of Medical Examiners

National Realty Corporation

NJM Insurance Group

Nolan Painting Inc.

O'Donnell Roofing Company

Oliver Heating and Cooling

PayPal Giving Fund

Penns Woods Winery

Pennsylvania Housing Finance Agency (PHARE)

PFMAM

Philadelphia Union

Post & Post LLC

Power Home Remodeling Group

Price Waterhouse Coopers

Reliable Computer Solutions and More

Rose Valley Asset Management LLC

Schultz & Williams

Sharon Bank

ShopRite

Snow Crab Dining LLC

Spiezle Architectural Group Inc.

SSH Real Estate

State Farm - Ed Hanway

Stillwater Capital Advisors

StoneRidge Investment Partners LLC

Suburban Fence Company

TD Bank N.A.

Team Toyota

TruMark Financial Credit Union

United Way of Greater Philadelphia and

Southern New Jersey

Visit Delco, PA

Wawa Inc.

Wells Fargo Bank

WSFS Bank

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Eva Miller Nursing Scholarship Fund

Musical Performance Arts and Education Fund

Nenno Family Fund

Parton Dourlet Family Fund*

Jenny Ann Parton Scholarship Fund* Philadelphia Cyberknife Medical &

Scientific Research

President's Fund

Susan Reiley Memorial Foundation

Ride Hard Breathe Easy

The Adell H. and Azlan Robinson Scholarship Fund

Louis and Margaret Sudhop Charitable Fund

Turtle and Owl Fund

Thomas "Wolfie" Wolfarth EMS Training Fund

Wolters' Giving Fund

Women Helping Women with Cancer Fund

Nonprofit Management Services

America250PADelco

Chester ExChange

Chester Partnership for Safe

Neighborhoods

Chester Residents Concerned for Quality Living

Circle of Giving 2020

Crashboys

Delaware County Office of Sustainability

Delaware County Office of the Public Defender's Client Emergency

Resource Fund

Delco Dills Pickleball Club

Freedmen's Art Alliance Inc.

Health Care Solutions of Delaware Valley Library Foundation of Delaware County,

Pennsylvania

Next Generation Theatre

Overtown Arts

PA for Maternal Health

Pantry Staples Program

Period Project

Perisco

Really Weird Question

Refugee School Supplies

A Respite with Sisters

State Street District Fund

The Testimony Project

U-ROC Leadership™ High School and

Gap Year Programs

Yeadon Community Coalition

Young Entrepreneurs Academy

Endowment Funds

Bethel AME Church of Ardmore Endowment Fund

CASA Youth Advocates Children's Futures Fund **CCSA Endowment Fund**

Chester Children's Chorus Designated Fund

Community Arts Center Endowment Fund

Maria Shelmire Endowed Fund for Family and Community Service of Delaware County

Senior Community Services Inc.

Endowment Fund

Sow Good Now Youth Philanthropy Fund White Horse Village Foundation Agency Fund

Youth Development United, Chester Upland Youth Soccer Fund

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Michael Hammond Charitable Gift Annuity for the benefit of the White Horse Village Foundation Agency Fund*

Alan and Barbara Mennig Charitable Gift Annuity for the benefit of the White Horse Village Foundation Agency Fund*

Rende Charitable Gift Annuity for the benefit of the White Horse Village Foundation Resident Reserve Fund*

Scheffey Charitable Gift Annuity for the benefit of The Chester Children's Chorus*

Government Grants

Federal Government

U.S. Department of Health and Human Services:

Health Resources and Services Administration, Maternal and Child Health Bureau, Division of Healthy Start and Perinatal Services — Healthy Start

State Government

Pennsylvania Department of Agriculture: WIC Farmers' Market Nutrition Program

Pennsylvania Departments of Education and Human Services, Office of Child Development and Early Learning (OCDEL):

Nurse-Family Partnership Pennsylvania Department of Health, Bureau of Women, Infants and Children: Pennsylvania Special Supplemental Nutrition Program for Women, Infants and Children (WIC)

Pennsylvania Department of Community and Economic Development:

Neighborhood Assistance Program – Tax Credit Program

COVID-19 ARPA Pandemic Response Pennsylvania Department of Drug and Alcohol Programs:

Pregnancy and Postpartum Substance Use Disorder Support Services

County Government

Delaware County Health Department – Title V

Local Government

Upper Darby Township - ARPA

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Lisa Cromley

Marie DeStefano

Suzanne Heron

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*Member of Legacy Society

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- *FY24 Member
- + Deceased



PROFESSIONAL ADVISORS PLAY A CRITICAL ROLE

Professional advisors are key partners to the Foundation, and we can't create a vibrant future for all people in Delaware County without them. Members of the professional advisor community are the referral source for many of the Foundation's fund holders and Legacy Society members. When professional advisors present philanthropy as an essential element of their practice, they help their clients invest their assets in ways that connect their passion with purpose. We provide resources and programs specifically for professional advisors, so they can enhance and deepen their client relationships through the joy of philanthropy.

Learn more about the Foundation and how we can help at delcofoundation.org.



OUR MISSION

To ensure an equitable, vibrant future for Delaware County by promoting generosity, inspiring participation and partnership across our communities, and improving the quality of life for all.

OUR VISION

A fully engaged community working together to achieve opportunity, equity, and an excellent quality of life for everyone in Delaware County.



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