

DONOR-ADVISED
FUNDS

DESIGNATED
FUNDS

FIELD OF
INTEREST
FUNDS

SCHOLARSHIP
FUNDS

PRIVATE
FOUNDATION
ALTERNATIVE
FUNDS

CORPORATE
PHILANTHROPY
FUNDS

NONPROFIT FUNDS

Charitable Giving Accounts

AT THE FOUNDATION FOR DELAWARE COUNTY



SECURE YOUR ORGANIZATION'S FUTURE

Your organization's fund represents its future and the resources it will need to support, enhance, and expand its work.

FUND MANAGEMENT SERVICES

We offer two types of funds for nonprofits: the Nonprofit Endowment Fund and the Nonprofit Reserve Fund.

ENDOWMENT FUNDS: With an endowed fund, the assets are invested for long-term growth, and your organization receives an annual spending amount. An Endowment Fund with the Foundation brings all the benefits of building an endowment without the burdens of managing one.

RESERVE FUNDS: Reserve Fund assets, like an endowed fund, are invested for long-term growth; however, the principle, beyond the annual spending amount, may be accessed without demonstrating a financial emergency or extreme need.

WHAT ARE THE MINIMUMS AND FEES?

A Nonprofit Fund may be opened with as little as \$1,000 (\$25,000 is necessary to begin distributions).

Your Fund is assessed an annual administrative fee of 1%. Minimum fee is \$250.

The ability for your contribution to be invested and grow tax-free is a key benefit of a fund with the Foundation. Annual Investment Management Fees paid to our investment management firm are variable (0.6- 0.7%).

WHAT ARE THE BENEFITS OF A NONPROFIT FUND?

PREDICTABILITY

While competitive grants may be crucial to your organization's operations, they are likely your least reliable source of revenue. A fund that is an invested generates an income stream for your mission; and if the fund is endowed it provides income forever.

FLEXIBILITY

Your fund can offer the flexibility to meet immediate needs yet ensures assets are always there to support your long-term mission.

PROVEN GROWTH

Our investment strategy aims for superior long-term returns with minimal risk. We take this responsibility seriously, and our Finance and Investment Committee are committed to maintaining a diverse, balanced portfolio managed by trusted advisors.

EXPANDED GIVING OPTIONS

The Foundation can accept various gifts to your fund – from the simple like cash, to the complex, including gifts of closely held stock and real estate – gifts that may be difficult for most charities to manage. We also offer you the ability to accept online donations to your fund through a URL you can share on your website, social media channels, or traditional print materials.

EASE

Once the Foundation receives a gift to your fund, we process gifts quickly and systematically. We reconcile your fund monthly, and you can access financial statements through your easy-to-use portal 24/7.

FIVE STEPS TO OPEN A NONPROFIT FUND

- Set up a meeting with our staff. We're happy to discuss the pros and cons of creating a fund with your executive director and/or chief financial officer before you involve your Board. Contact Monika Collins at mcollins@delcofoundation.org or 610-744-1015 to schedule a meeting.
- Engage your Board. If you decide to move forward, you'll probably talk to the Board Committee that handles your finances first. We're happy to work with you to prepare an objective case comparing the advantages and drawbacks of your current program versus a fund with the Foundation.
- Complete the paperwork. Our fund agreement is all you need to get started. Most people have questions about variance power and the irrevocability of gifts made to the Foundation. Please contact us with any questions.
- Tell us about your goals. We're here to help your organization achieve its mission in the long run. If you want to market this new fund to your current or prospective donors or others in the community, we can provide assistance.
- Let us handle the administrative details. Once your Fund is established, we handle all investment management and investment oversight activities. It is our job to invest the funds, conduct quarterly reviews of their performance against benchmarks (via our Investment & Finance Committee), and consider changes where performance is lagging.

WHY WORK WITH THE FOUNDATION?

- We are a local organization with deep roots in the community. We don't have shareholders. All of our dollars go back into helping our local community.
- We can accept complex assets and planned gifts on, such as charitable gift annuities, charitable remainder trusts, property, or stock on your behalf.
- We provide highly personalized service tailored to each organization's mission and financial interests.
- You can add to your fund anytime and have access to your fund history seven days a week, 24 hours a day.
- Our minimums to start are low. Investment managers often require high minimums, usually upwards of \$1 million, to actively manage a fund. When a nonprofit creates a fund with the Foundation, it can more easily focus on growing its organization rather than managing its assets.
- Our funds are pooled in order to maximize the impact of investment opportunities - large investment funds benefit from investment opportunities not available to smaller investors.
- You can access a dedicated philanthropic services officer with expertise in fundraising and planned giving.
- You may also participate in our turnkey Planned Giving Partnership Program.

THE FOUNDATION FOR DELAWARE COUNTY

We are more than just a platform for charitable funds; we're at the center of a community movement. The Foundation empowers individuals, families, and businesses to maximize their philanthropic potential. We are a catalyst for smarter philanthropy - not just donations, but strategic investments in our shared future.

The exponential power of collective action has transformed the Foundation into one of the largest philanthropic engines in the region. Each year, we distribute more than \$2 million dollars in grants to dozens of nonprofits and community groups that provide vital services and resources for our neighborhoods.

Our work stretches beyond financial assistance. We support local nonprofit organizations by providing skill-building events, training, and resources for staff and board members. We provide forums for funders, government officials, and nonprofit leaders to converge, learn, and foster a dynamic, interconnected community that works together.

Our connection to the communities we serve isn't distant or abstract; it's deep and personal. Our public health programs directly impact thousands of individuals each year, allowing us to both offer essential services and gain a true understanding of community needs.

Join us. Together, we can shape a future where compassion fuels change, where collective generosity amplifies impact, and where we, as one community, empower lives and redefine the landscape of philanthropy.



Visit us online at delcofoundation.org or in person at 200 East State Street, Suite 304, Media, PA 19063.

Learn more about the ways we can help you have a positive impact on the community and the causes you care about.

Monika Collins: (610)744-1015 or mcollins@delcofoundation.org

