



# **Dear Supporter and Partner,**

Six years ago, our founders passionately advocated for a community endowment, a lasting "community savings account" that could be directed towards the most pressing issues in Delaware County. Little did we know what was in store for us and, just a few years later, how crucial that foresight would be.

While the pandemic upended our lives and strained our businesses, institutions, and the nonprofit sector, it made one thing clear: Delaware County is a place where we work together, shoulder to shoulder, to create positive change. We learned that partnerships — public and private, business and philanthropy, government, and nonprofits — give us the power to tackle even the most daunting challenges.

We are immensely proud of our work together this past year. This publication highlights people and organizations across Delaware County that are committed to bettering our community. While this is The Foundation for Delaware County's report, it is really the story of the notable ways that nonprofits, government partners, our donors, and our staff have thought creatively, rolled up their sleeves, and

joined together to address the needs of our county and its people.

And the needs are growing as our county emerges from the pandemic and faces ongoing social and economic challenges. The struggles many families faced pre-pandemic have intensified. The enormous weight of rising inflation and gas costs has forced too many families to send their children to bed hungry or left them worrying about where they will sleep at night.

As you read through this report, we invite you to ask:

What is YOUR vision for the future of our community? What needs do you want to address, and what opportunities do you envision for future generations?

We hope the stories in these pages will inspire you. We hope they spur you to action. And we hope that in your philanthropic journey, you will look to us for ways we can join together to advance the power of good in Delaware County.

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# PEOPLE LIVING AT OPPOSITE ENDS OF THE AMERICAN DREAM— 3 MILES APART

elaware County is made up of 191 square miles divided into 49 municipalities. We are the fifth most populous county in the state, yet we occupy the third smallest land mass.

We are a land of extremes. Urban centers border lush green spaces. We're home to some of the wealthiest communities in the region and some of the poorest.

The economic outcomes for some of the poorest, lowest paid, and most vulnerable people in our county worsened during the pandemic. The underlying conditions that fostered an income and opportunity gap — such as racism, disparities in education and housing, and healthcare access — were exacerbated by job losses, illness, lack of childcare, and isolation.

These struggling communities are not located in far-off distant lands. They are in our backyard, with just a few short miles separating one world from the other.



he Foundation for Delaware County is one of 780 community foundations around the country. Unlike private foundations, our funding comes from many donors, not just a select few.

Together, we are building this collective endowment for the benefit of our community. Our pooled investments grow through financial stewardship, and the income generated supports our programs and grantmaking.

# FOR GOOD FOREVER

Your collective investment in the Foundation gives us and our nonprofit partners the freedom to take on new projects, try innovative solutions, and leverage state, federal, and other philanthropic dollars

**WE AWARD** approximately \$2M annually from the endowment to organizations serving Delaware County.

Grants range from small but much-needed to large and far-reaching, focusing on areas such as behavioral health, childhood trauma, maternal health, education, food security, housing stability, environmental protection, crisis response, and the arts. Between 2020 and 2021, the Foundation distributed \$1M in unrestricted funds and administered over \$3M in county funds to help lessen the impact of COVID-19. The Foundation has no shareholders, so every dollar placed with us goes back into our community. **Our work doesn't stop at grantmaking.** 

WE FACILITATE collaborations to support the immediate needs of our county while also thinking strategically about systems change. We bring together donors, local nonprofits and the people they serve, and government partners to encourage others to think boldly, reduce redundancy, and plan thoughtfully.



TOMORROW, WHO KNOWS WHAT THE NEEDS MAY BE

**WE EMPOWER** the nonprofits that serve Delaware County. Through the Center for Nonprofit Excellence, nonprofit leaders receive professional development, resources, and peer support to pursue their missions more effectively. Our Nonprofit Endowment Program helps organizations start endowments so they may grow over time and ensure their longevity.

**WE CHAMPION** those who seek to do good. To date, 2,600 donors have worked with the Foundation to create a more vibrant Delaware County.

**WE PROVIDE** leadership and expertise to address public health issues. We run critically important public health programs — WIC, Nurse-Family Partnership, and Healthy Start — which serve 10,000 low-income parents, grandparents, and children each year.



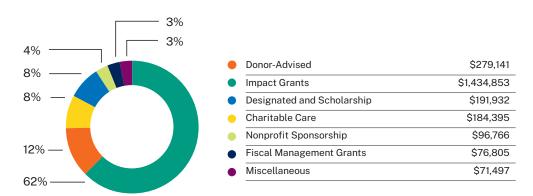
# TOGETHER, WE CAN BE READY

Whether you start a donor-advised fund to give back to your favorite causes, a scholarship fund to help students pursue their dreams, or an endowment fund to support a nonprofit's mission, The Foundation for Delaware County stands ready to help you make a difference in the lives of others.

# DURING THE 2022 FISCAL YEAR, THE FOUNDATION

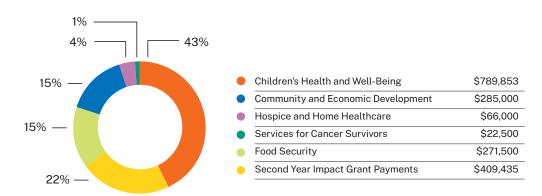
# **DISTRIBUTED \$2.3M**

# GRANTS, SCHOLARSHIPS AND CHARITABLE SUPPORT



# **IMPACT GRANTS**

n 2022, 51 nonprofits received \$1,434,853 in new Impact Grant awards, while 11 nonprofits received \$409,435 in second-year Impact Grants as part of a multi-year grant. This year, our focus areas included **Children's Health and Well-being, Community and Economic Development, Hospice and Home Healthcare, Food Security, and Services for Cancer Survivors.** 









Each dollar distributed represents either a creative idea for collaboration or a critical need that deserves funding.

# TOTAL FUNDING DISTRIBUTED



IMPACT GRANTS: Children's Health and Well-Being

# IN THE PAST TWO YEARS, MENTAL HEALTH CHALLENGES HAVE SKYROCKETED

ental health support in the months before, during, and after pregnancy is essential to ensure that babies are born healthy and well-cared-for by their parents.

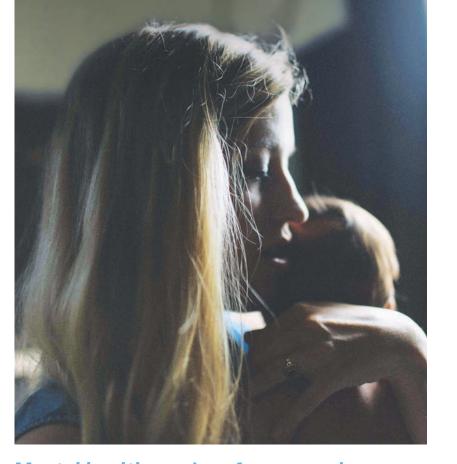
These past few years have been difficult for so many of us, but for new and expectant families on low incomes, they have been especially brutal.

The stress of having a baby has been compounded by pandemic-related anxieties such as social isolation, job and housing insecurity, and rising inflation—leaving more parents in need of mental health services. Over the past two years, the Foundation has experienced a dramatic increase in requests for these services from

our public health programs' clients. There are long waits for help, and resources that are available without a waitlist are often low quality or lack culltural competence.

The Foundation awarded a \$30,000 Impact Grant to Lifecycle Woman-Care, which provides individual counseling, group counseling, and care coordination during and after pregnancy.

In addition, the Foundation offers supportive therapy services and the Moving Beyond Depression program to clients in our Healthy Start, Nurse-Family Partnership, and Delco First home-visiting programs, which provide essential support to clients for up to two years.



Mental health services for new and expectant parents are critically needed.

# ACCESS TO EDUCATION IS CRITICAL

he Foundation awarded Education Law Center (ELC) a \$50,000 Impact Grant over two years to provide free legal services, advocacy, and outreach to help children in Delaware County access a quality public education. ELC services include an Education Helpline, which is Delaware County's only free legal service for students

who are wrongfully denied enrollment or educational supports and services.

This work is critical. Students with disabilities often don't receive tailored education plans because schools fail to conduct special education evaluations. Non-native English-speaking families can face limited access to

materials, educational services, and opportunities due to language barriers. At-risk children who are in foster care, the juvenile justice system, or experiencing homelessness often encounter school enrollment obstacles due to changing living situations, making it harder to earn required credits to graduate.



IMPACT GRANTS: Food Security

IMPACT GRANTS: Community and Economic Development

# AS INCOMES SHRINK OR DISAPPEAR AND A DOLLAR BUYS LESS, MORE FAMILIES ARE GOING HUNGRY

he cost of food increased 10.4 percent from 2021 to 2022, the largest 12-month increase since 1981, according to the Consumer Price Index. In growing numbers, families are turning to food pantries for essentials, yet pantries are struggling to keep shelves full as they face the dual pressure of rising prices and increased demand. Delaware County pantries reported seeing fewer than 10,000 people in February 2022. By June, that number had risen to 14,000.

But there is power in size. Food banks, essential suppliers for food pantries, have more purchasing power because they can buy in bulk and pull resources from diverse sources.

The Foundation awarded Share Food Program a \$100,000 Impact Grant this past year to continue their efforts in Delaware County.

Share is now the county's lead agency for food distribution. Next year, they plan to open a 9,000-square-foot warehouse in Ridley Township, further expanding their commitment to the county and increasing access to life-saving resources for residents facing hunger. Between July 2021 and June 2022, **Share Food Program** served nearly 140,000 residents who were food insecure in Delaware County.

The Foundation's WIC program (Supplemental Nutrition Program for Women, Infants, and Children) has also seen a dramatic increase in clients due to rising inflation and food costs. On average, 9,000 Delaware County residents benefit from this critical supplemental food program each year.



The average family in the WIC program has a monthly food budget of \$263.72. With rising inflation, there is not much a family can buy to sustain themselves on \$65/week.

# THIS PAST SUMMER SAW A SERIES OF EXTREME CLIMATE EVENTS AROUND THE WORLD — SEPTEMBER SEEMED MORE LIKE JULY

xtreme weather hits vulnerable communities hardest. Public infrastructure is often poorly maintained, and private apartment buildings and houses in disrepair can't withstand the impact of extreme weather events such as flooding.

Our local nonprofits are aiding the communities most affected by extreme weather. The Foundation awarded Natural Lands a \$40,000 Impact Grant over two years to protect the Darby Creek Watershed and improve its capacity to weather the effects of storms. The watershed, which includes all the land that drains into Darby Creek, is more than 77 square miles and covers one-third of Eastern Delaware County.







This funding will help under-resourced communities better manage stormwater, improve stream health, and prevent flooding. The improvements also will beautify parks and their facilities, and trees will be planted to provide more shade and help with erosion.

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# FINANCING OUR **FUTURE: PROMOTING** LOCAL ECONOMIC REVITALIZATION AND COMMUNITY DEVELOPMENT

Above right: The Foundation awarded a \$50,000 grant to support the restoration and reopening of the 1927 Lansdowne Theater. (Funding with thanks to the Lillian H. Griffin Fund in memory of Lillian H. Griffin.)



he Lansdowne Economic Development Corporation (LEDC) envisions Lansdowne as a regional destination with a historic, walkable downtown, a thriving mix of businesses, and a vibrant arts and culture community. Together with community partners, LEDC is working to make that dream a reality.

The Foundation awarded LEDC a \$60,000 Impact Grant over two years to foster economic development in Lansdowne through the Utility Works MakerSpace and Penn State Brandywine's Launch Box, which relocated there in spring **2022.** The Launch Box provides space and programming for entrepreneurs and small businesses seeking to launch and grow new companies.

The Foundation also awarded Penn State Brandvwine \$30,000 over two years to support the Idea Test Lab, an entrepreneurship-focused academic program that supports business startup training and incubation located in the MakerSpace. Interested residents can sign up with an initial idea, and the Idea Test Lab offers training and resources to help them get started. The Idea Test Lab provides six weeks of classes/webinars, homework, and 1:1 coaching. culminating in a pitch to expert coaches that may lead to opportunities with angel investors.

# 2022 IMPACT GRANT AWARDEES

\$789.853 Children's Health and **Well-Being** 

**\$285,000** Community and

**Economic Development** 

Hospice and Home Healthcare

**\$271,500** Food Security

**\$22.500** Services for Cancer Survivors

\$409,435 Second-Year Payments to **2021 Impact Grantees** 

# **Children's Health and Well-Being**

# **BE PROUD FOUNDATION**

\$20,000 to support the behavioral health and well-being of Delaware County youth.

# **BOYS AND GIRLS CLUB OF CHESTER**

\$40,000 to support the Future Leaders Program, an interactive, 6-week. culturally relevant youth workforce development experience for youth aged 12-15.

## **CCSA FOUNDATION**

\$30,000 to support the development of a community-centric strategic plan.

# **CHESTER UPLAND YOUTH SOCCER**

\$25,000 to address negative health issues among elementary and middle school students by providing regular physical activities alongside mentoring and nutrition education.

# CHILD GUIDANCE RESOURCE CENTERS

\$25,000 to purchase a vehicle for client transportation.

# DOMESTIC ABUSE PROJECT OF DELAWARE COUNTY

\$30,000 to prevent domestic violence and empower survivors with children to move toward self-sufficiency.

# EASTERSEALS OF SOUTHEASTERN PENNSYLVANIA

\$8,185 to support a "TA-to-Teacher" staffing pipeline in partnership with Drexel University. This program provides teaching assistants with a path to employment as educators.

# **EDUCATION LAW CENTER -PENNSYLVANIA**

\$50,000 over two years to provide free legal services, advocacy, and outreach to ensure that children in Delaware County have access to quality public education.

# FAMILY AND COMMUNITY SERVICE OF DELAWARE COUNTY

Delaware County.

\$15,000 to provide mental health support and other supportive services to children and adolescents in

# **FAMILY PROMISE OF DELAWARE** COUNTY PA

\$17,420 to support embedding trauma-informed care into internal programs and, with external partners, address homelessness and the social determinants of health affecting children in Delaware County.

# **GIRLS ON THE RUN SOUTHEASTERN** SUBURBAN, PA

\$5,000 to support programs that encourage resilience, confidence, and healthy practices in girls in Delaware County.

# **GREENER PARTNERS**

\$20,000 to strengthen the health and well-being of students through seed-to-plate nutrition education, school gardening, and fresh food access in three Chester schools.

# **HARCUM COLLEGE**

\$40,000 to divert youth from the "school-to-prison" pipeline through the support of school-based youth court training and partnerships with iuvenile iustice stakeholders.

# HORIZONS EPISCOPAL ACADEMY

\$13,400 to support a six-week tuition-free full-day academic summer program for students in grades K-8.

# J. LEWIS CROZER LIBRARY \$68.848 over three years in

partnership with Chester Eastside Inc. to support bilingual services for Spanish-speaking children.

# **KEEP MUSIC ALIVE**

\$2,000 to support youth development through music.

## KIDS SMILES

\$25,000 to expand outreach and improve oral health services for lowincome children in Delaware County.

# LIFECYCLE WOMANCARE

\$30,000 to support the integration of mental health services, including individual and group counseling for pregnant people in Delaware County.

# **MAKING A CHANGE GROUP**

\$30,000 to support programming for the well-being of low-income youth in Chester.

# MEDIA ARTS COUNCIL

\$15,000 to support performing arts and arts education programming for high school students at the new MAC Arts Center, (Funded with thanks to The Musical Performance Arts and Education Fund.)

## MITZVAH CIRCLE

\$60,000 over three years to support partnerships with social service organizations in Delaware County to distribute diapers to low-income families

# PENNSYLVANIA PARTNERSHIPS FOR CHILDREN

\$25,000 to advocate for state investment in WIC and home-visiting programs for children and families in Pennsylvania.

# PENNSYLVANIA RESOURCES COUNCIL, INC.

\$20,000 to support an educational program focused on water quality where students conduct hands-on experiments to assess the health of a local stream.

# PETTAWAY PURSUIT FOUNDATION \$25,000 to support the prenatal, delivery

and postpartum doula program serving pregnant people in Delaware County.

# SUPPORT CENTER FOR CHILD **ADVOCATES**

\$5,000 to provide training for childserving professionals. Training topics include trauma, stress/burnout, mindfulness/self-care, and educational behavioral health advocacy.

# THE CHESTER CHILDREN'S CHORUS

\$75,000 over three years to provide vear-round music and academic support for Chester youth.

# THE CHESTER CULTURAL ARTS AND TECHNOLOGY CENTER

\$18,000 to support trauma-informed primary prevention programming for youth aged 5-18 in Delaware County.

# UPPER CHICHESTER LIBRARY

\$7,000 to support the Upper Chichester Library Reading & STEM Summer 2022 Program for preschoolers through

# **UPPER DARBY ARTS & EDUCATION** FOUNDATION (UDAEF)

in the Upper Darby School District.

Therapy Clinic.

# YOUNG MEN AND WOMEN IN CHARGE (YMWIC) FOUNDATION INC.

\$20,000 to prepare youth in Delaware County to excel and become leaders in STEM careers.

# Community and **Economic Development**

# **CHESTER COMMUNITY** IMPROVEMENT PROJECT

\$30,000 to support a pre-development assessment of vacant parcels of land for new homes in Chester

# **DELAWARE COUNTY HISTORICAL** SOCIETY

\$25,000 to support accessible research and inclusive technology programming.

# HISTORIC LANSDOWNE THEATER CORPORATION

\$50,000 to support the restoration and reopening of the 1927 Lansdown Theater, (Funding with thanks to the Lillian H. Griffin Fund in memory of Lillian H. Griffin.)

# LANSDOWNE ECONOMIC DEVELOPMENT CORP. (LEDC)

\$60,000 over two years to foster economic development in Lansdowne through the support of the Utility Works MakerSpace and Penn State Brandywine LaunchBox

# **NATURAL LANDS**

\$40,000 over two years to support Darby Creek Watershed's community engagement program that advances climate initiatives.

## PENN STATE BRANDYWINE

\$30,000 over two years to support The Idea Test Lab, which provides entrepreneurship-focused academic programs, business startup training/ incubation, and industry mentors.

# RIVERFRONT ALLIANCE OF DELAWARE COUNTY

\$50,000 over two years to support Chester Riverfront Development.

# **Hospice and Home Healthcare**

Funding with thanks to the Delaware County Home Care Association Fund of the Philadelphia Foundation.

# MAIN LINE HEALTH HOMECARE &

to hospice and home care services for lowincome residents in Delaware County.

## **SURREY SERVICES**

# Food Security

# **CHESTER HOUSING INITIATIVE, INC.**

\$40,000 for the Ruth Bennett Community Farm to support access to nutrient-dense produce for children and families in Chester.

## CITYTEAM

\$20,000 to support CityTeam's efforts to strengthen food security in Chester.

# **COMMUNITY ACTION AGENCY OF** DELAWARE COUNTY, INC.

\$5,000 to support Community Action Agency's efforts in improving food security for people experiencing homelessness in Delaware County.

# JOHN J. TYLER ARBORETUM

\$11,500 to increase food security in Delaware County.

# **NEIGHBOR TO NEIGHBOR** COMMUNITY DEVELOPMENT CORPORATION

\$10,000 to support food security for residents in the Sharon Hill and Darby Township area.

# PHILABUNDANCE

\$20,000 to support produce and meal-kit distribution and strengthen food security in partnership with Murphy's Giving Market and Chester High School.

## SENIOR COMMUNITY SERVICES

\$50,000 to support food security among elderly people in Delaware County by providing home-delivered meals. (Funding with thanks to the Delaware County Home Care Association Fund of the Philadelphia Foundation.)

# SHARE FOOD PROGRAM

\$100,000 to establish Delaware County's centralized food bank and promote equitable food access across Delaware County.

# THE SALVATION ARMY

\$15,000 to increase food security for the Chester Food Program.

# **Services for Cancer Survivors**

## **BRINGING HOPE HOME**

\$15,000 to provide Delaware County families impacted by cancer with financial and emotional support.

## HEADSTRONG FOUNDATION

\$7.500 to provide social and financial support to newly diagnosed pediatric cancer patients and their families.

# Second-Year Payments to 2021 Impact Grantees

# CASA YOUTH ADVOCATES, INC.

\$62,300 for Voices for Children, a collective impact campaign using data-driven advocacy and awareness to advance child well-being in **Delaware County** 

\$28,975 to provide psychotherapy to teens impacted by violence and train high school students in Teen Mental

# CHESTER EDUCATION FOUNDATION \$40,000 for the Jetter Center for

CHESPENN HEALTH SERVICES \$60,000 to provide comprehensive

# CHILDREN FIRST PA

\$40,000 to support lead poisoning prevention and the Justice in Education advocacy training program

\$35,000 to support high school juniors and seniors from the William Penn School District and Upper Darby School District with college access services.

\$25,000 for reading, math, and in-house counseling support.

childhood programs in Chester by improving the social-emotional and academic kindergarten readiness skills of all learners.

# **EPISCOPAL COMMUNITY SERVICES**

\$20,000 for their Out of School Time program at Park Lane Elementary

# **DELAWARE COUNTY, INC.**

\$40,000 to promote trauma awareness among early childhood educators and train educators and families in trauma-informed practices to improve childhood outcomes.

# 12th grade.

\$20,000 to build UDAEF's capacity to enrich children's educational experience

# WIDENER UNIVERSITY

\$5,000 to support the Widener Child

in place.

# CHESTER COMMUNITY COALITION

Health First Aid.

# College and Career Services in Chester.

primary and preventive healthcare to children in Delaware County.

in Delaware County. **COLLEGE POSSIBLE PHILADELPHIA** 

**DREXEL NEUMANN ACADEMY** 

\$38,160 to build the capacity of early

School in Darby.

# **FAMILY SUPPORT LINE OF**

\$20,000 to support their mission to prevent and treat victims of childhood sexual abuse.

# FIRST UP

\$25,000 to support and improve access

\$41,000 to support a comprehensive approach that enables seniors to age

THE FOUNDATION'S
PUBLIC HEALTH
PROGRAMS HAVE
A LONG HISTORY OF
"STANDING IN THE
GAP" WHEN FAMILIES
STRUGGLE TO
ACCESS SERVICES

ur public health programs serve more than 10,000 Delaware County residents each year and are nationally recognized for innovation and improving health outcomes. Our team tackles some of the most pressing disparities in maternal, infant, and family health by combining coordinated care with interventions that target the social and environmental determinants of health. When expectant families connect with our programs, they can access case managers, community health workers, nurses, registered dieticians, and nutritionists, as well as civil legal attorneys, housing experts, and social workers.



The WIC program safeguards the health of low-income women, infants, and children up to age five who are at risk of poor nutrition by providing supplemental food, nutrition education and healthcare referrals. During the formula shortage, the Delaware County WIC program was a beacon of hope for families. For new moms and dads often working long hours, traveling to two or more stores to find formula was a heavy added burden.

The WIC team regularly updated our families and community with which stores had which brands and types of formula available at any given time. They also supplied nutritionally sound guidance to help families manage through the shortage. Our call center staff offered support to anxious moms and parents, while breastfeeding counselors provided encouragement and information to parents focused on breastfeeding or pumping.







"Nurse-Family Partnership gave me the support I needed to navigate my first pregnancy as a single parent. It not only prepared me for the welcoming of my child, but it gave me the resources I needed to take care of my mental health before and after my pregnancy. My nurse became my #1 supporter, and I no longer felt alone during this major life change.

My nurse made sure I always had essentials such as diapers and milk. My therapist helped me with postpartum depression and PTSD. I didn't believe I was able to be a good single mother, but my nurse, Grace, gave me hope and allowed me to fall in love with my pregnancy, understand the process, and work on the areas I'm not so good at.

I write this with tears in my eyes because of the amount of love, positivity, and support I received through this program. It has marked my life forever."

-Christina, Nurse-Family Partnership client

# HEALTHY START AND NURSE-FAMILY PARTNERSHIP

Our Healthy Start case managers and Nurse-Family Partnership nurse home visitors work with expectant parents to ensure healthy pregnancies and full-term babies, support breastfeeding and infant care, and provide parenting and child development education. As our clients' needs grow, our programs evolve to meet them. These programs can connect moms, dads, and partners with services such as counseling, civil legal advice, and mental health support. Recently, the Healthy Start program added a doula program that will provide 72 women in the Chester area with doula services during and after labor.

The Foundation facilitates collaborations to not only address the immediate needs of our county, but also to think strategically about systems change. In 2022, we collaborated with key community partners to create an Infant Health Equity plan. The group convened 25 key stakeholders — including Healthy Start parents and staff, community partners, county representatives, state-level partners, and policy experts. The goal was to identify and put in place measures to improve birthing experiences and outcomes and reduce racial disparities in infant and maternal mortality and morbidity. The result was a five-year plan called CARE: Community-centered Access to Resources and Economic Supports.

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# THE CENTER FOR NONPROFIT EXCELLENCE

# ALL FAMILIES DESERVE TO LIVE IN SAFE AND HEALTHY HOMES

he populations our public health programs serve are among the most vulnerable in Delaware County. All are low-income, and many are girls and women of color, families with children, and domestic violence victims, who suffer disproportionally from housing insecurity.

Evidence shows that housing issues like eviction are not just a condition of poverty but also a cause. Housing insecurity creates instability not only for individuals but also for schools and communities. It impacts people's job prospects and mental and physical health. Families facing housing insecurity are less likely to have enough food, invest in their children's education, and seek medical care.

In 2021, the Foundation created the HOPE program to address the barriers to healthy housing. Through comprehensive direct services and broader advocacy and collective action, HOPE provides immediate financial relief and case management services for clients in our public health programs.

Together with donations and grants from the business community and state and local government, HOPE addresses housing insecurity, helping to keep at-risk families in their homes and advocating for widespread housing reform.

# "My prior home was in the middle of drug activity, and my bedroom window was shattered during an accidental shooting.

It wasn't safe for me and my three children; my kids could never hang out in the backyard. I received a housing voucher\* from HOPE, which was a lifesaver. Without the voucher, I would have had to stay in my prior home because I couldn't afford to move. The voucher gave me the opportunity to move to a neighborhood that is safer and healthier for my family. My kids don't get sick as much. They were suffering from respiratory infections due to mold in the house. In our new home, we feel safe and healthy, and my neighbors know me and support me."

\*Vouchers offer an affordable rate of rent each month so the client can put money toward other expenses.





Keshla Cruz, mom of three, HOPE client and former Nurse-Family Partnership and Healthy Start client

# NONPROFITS CAN HELP BUILD HEALTHIER, MORE ROBUST COMMUNITIES BUT THEY NEED SUPPORT

e have long recognized that strong nonprofit leadership is key to community progress and enhancement. To help nonprofit leaders build sustainable organizations that serve their communities effectively, the Foundation launched The Center for Nonprofit Excellence (CNEx) in 2020. The CNEx offers a range of professional development opportunities for leaders, staff, board members, and prospective board members. These include board development; diversity, equity, and inclusion training; educational workshops and programs; and peer learning networks.

Last year, the Foundation launched an endowment-building program for Delaware County nonprofits. Participating nonprofits that established an endowed fund with the Foundation were given a 1:5 match for









Thank you to Youth Development United/Chester-Upland Youth Soccer, CASA, Family and Community Services, and Senior Community Services for establishing endowment funds with the Foundation in celebration of its 5th anniversary.

that fund. For many organizations, an endowment is a philanthropic keystone, a long-term investment earning interest that can provide steady revenue to help organizations weather the ups and downs of other funding sources.

Nonprofit endowed funds can be started by nonprofits, groups, or individuals who want to see that organization and its mission live on forever.

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# A GUIDE TO GOOD

You can turn a life event — selling a business, receiving an inheritance, retiring, or owning appreciated stocks — into an opportunity to do good. Donors to the Foundation come from many different walks of life, professions, and backgrounds, yet they all aspire to become part of something bigger than themselves. They have committed to providing for this community today and into the future.

# THE POWER OF A COMMUNITY ENDOWMENT

# **HOW AN ENDOWMENT WORKS**

An endowed gift is made and invested for long-term growth. A portion of the fund is distributed to charitable interests annually, forever. Meanwhile, the remaining fund balance continues to grow.



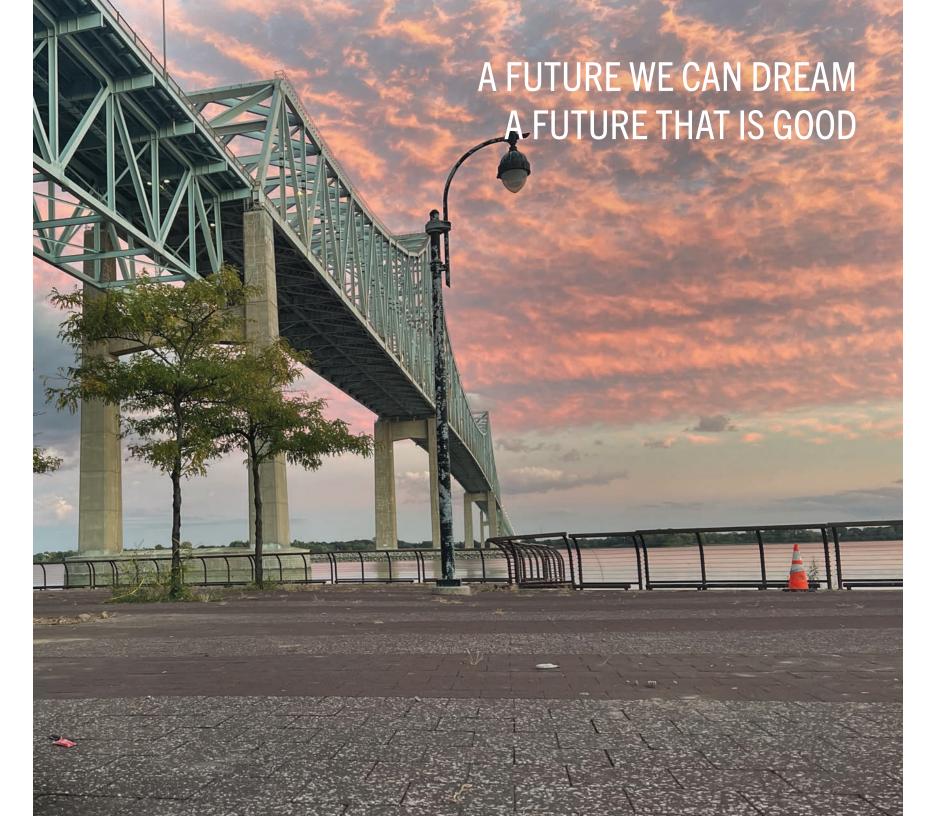
\$100,000 your gift today



\$104,895 grants you award over 20 years



\$110,489 your fund balance in 20 years



# START A CHARITABLE FUND

We offer a range of funds that can be tailored to your needs, your charitable interests, your impact timeline, and your desired degree of involvement. You can:

- Give to an existing fund that addresses specific areas of interest or to an unrestricted fund that gives us the flexibility to address our community's most pressing needs.
- 2. **Establish your own fund** in your name or the name of someone you wish to honor, similar to a family foundation, but without the paperwork and expense.

# DONOR-DIRECTED FUNDS

**Donor-Advised Funds:** Individuals, families, and corporations use these funds to make grants to their favorite charitable organizations. Advised funds are efficient alternatives to private foundations; they may involve next generations or be endowed for perpetual giving.

**Designated Funds:** A donor designates specific charitable organizations as the perpetual recipients of the income from the fund.

**Legacy Funds:** A donor designates a gift through a will, trust, retirement assets, or other means.

# **COMPETITIVE FUNDS**

Nonprofits/individuals go through a formal application process for the following:

**Field of Interest Funds:** Individuals and organizations may pool their charitable gifts of any size into a common fund that addresses an issue of importance to them and the community.

**Scholarship Funds:** A donor can establish a fund to benefit students at any education level, in a certain specialty, or for a specific institution. A fund can be established to honor a loved one.

**Unrestricted Funds:** Through unrestricted funds, donors enable the Foundation to respond to the community's most pressing challenges creatively and flexibly. These funds provide some of the Foundation's most important resources to address the community's ever-changing needs.

# THANK YOU TO OUR SUPPORTERS

# **Foundations**

**American Online Giving Foundation** Charities Aid Foundation America Dale L. Reese Foundation **Delaware County Home Care** Association Fund of the Philadelphia Foundation Elwvn Foundation\*

Ethel Sergeant Clark Smith Memorial Fund Give Lively Foundation

Independence Blue Cross Foundation Merck Foundation Nathan Speare Foundation\* The Philadelphia Foundation

PNC Foundation Riddle Healthcare Foundation\*

The Scholler Foundation Tally Foundation

TD Charitable Foundation Terryglass Foundation William Penn Foundation Special Gifts

Program WSFS CARES Foundation\*

**Zidek Family Foundation** 

# **Organizations and Businesses**

American Academy of Pediatrics -PA Chapter AmeriHealth Caritas Family of

Companies Agua, an Essential Utilities Company

Bank of America Barbacane Thornton & Company\* The Blackbaud Giving Fund

The Boeing Company\* Bradley & Bradley Associates, Inc.\*

Brent Celek Real Estate Brinker Simpson & Co., LLC\*

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CADES\*

Charles Cross Architecture, P.C. Chester Housing Authority\* Child Guidance Resource Centers\* Cliftonl arsonAllen LLP\* Comcast Corporation\*

Community YMCA of Eastern Delaware Countv\*

Crozer Health\* CyberGrants, LLC

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Cindy and Dave Pelton

**DONOR SPOTLIGHT** 

We have worked hard to instill an ethos of giving back in our family.

With our three children, we've served in food kitchens in Philadelphia. worked for Habitat for Humanity, mentored students at Radnor ABC. been part of many MLK Day service projects, and financially supported many worthy causes.

Through our donor-advised fund at The Foundation for Delaware County. we have involved our children Krista. Matthew, and Katie (now in their 20's and early 30's) in philanthropy. The Foundation worked with our family to discover our charitable priorities. As a family, we decided to support efforts to help underserved communities with food insecurity. education, families with medical challenges, and to help with climate change efforts. Each year, our children have a certain amount of money from the fund that they direct towards local, national, and international organizations supporting our family's philanthropic goals. As part of the process, the kids research and select the nonprofits and decide how to divide the funding.

We have been incredibly impressed with the knowledge the Foundation has offered us in helping us direct our gifts. During Covid. the Foundation connected us with organizations providing critical services to local com-

munities that we would never have been aware of on our own. One of the organizations they introduced us to is Chester Charter Scholars Academy (CCSA), We have been so impressed by CCSA that Dave ioined the board and is tutoring students.

The Foundation makes it easy to direct gifts to local and national nonprofits while also handling the fund's administration so we can focus more on visiting the organizations we support. The Foundation is a great fit for our family.



OUR

"I have been handling the distribution of an estate for a client who was very charity minded and supported many causes such as the environment, animal welfare, veterans' affairs, and hunger relief. I turned to The Foundation for Delaware County to help me identify local organizations that are making an impact in these areas.

Lenthusiastically recommend The Foundation for Delaware County because the staff makes it simple for people with charitable intent to invest in our county, and better yet, they do the legwork. Instead of researching organizations and writing a dozen checks to different organizations every year, I direct distribution of my client's gifts from the Foundation's fund and the staff help me find where her gifts are needed most. In addition, I am able to meet with a philanthropic advisor each year to ensure that my client's charitable goals are being met."

-Kristine Hughey, Partner, Speare and Hughey

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Continuing Medical Education Fund Fund Deerbrook Boys and Girls Club of Debby Yoder Fund Chester Designated Fund **Nonprofit Management Services** Deerbrook Chester County Food Chester Partnership for Safe Bank Designated Fund Neighborhoods Deerbrook City Team, Chester Circle of Giving 2020 Designated Fund Delaware County Memorial Hospital Pennsylvania Refugee School Supplies Yeadon Community Coalition Young Entrepreneurs Academy **Nonprofit Endowment Funds** CASA Youth Advocates Children's Futures Fund Chester Upland Youth Soccer County Senior Community Services **Government Grants** Federal Government Services: Health Resources and Services Healthy Start STOP ACT State Government Pennsylvania Department of Health. and Children – WIC Pennsylvania Department of Agriculture: WIC Farmers' Market Nutrition Program Pennsylvania Departments of of Child Development and Early Learning (OCDEL): Nurse-Family Partnership Maternal, Infant, and Early

Library Foundation of Delaware County. Transformative Language Arts Network Maria Shelmire Endowment for Family and Community Service of Delaware U.S. Department of Health and Human Administration, Maternal and Child Health Bureau. Division of Healthy Start and Perinatal Services -Substance Abuse and Mental Health Services Administration (SAMHSA) -Bureau of Women, Infants and Children: Pennsylvania Special Supplemental Nutrition Program for Women, Infants Education and Human Services, Office

Childhood Home Visiting Program

Women Helping Women With Cancer

Development:

Alcohol Programs:

of Human Services:

Services Program

**County Government** 

County of Delaware:

We Are Grateful for

Gifts in Honor of:

Scarlett Bonfiglio

Anne Donnelly, M.D.

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Grant - CV Program

Services

Pennsylvania Department of Rosemary Cassidy Community and Economic Marion Castiglioni Neighborhood Assistance Program -Tax Credit Program **COVID-19 ARPA Pandemic Response** Pennsylvania Department of Drug and Pregnancy and Postpartum Substance Use Disorder Support Pennsylvania Department State Legislative Initiative Grant Health Program Assistance and Community Development Block Aesthetic Dermatology Associates DCIU Hearing and Language Program Caryn Mirriam-Goldberg

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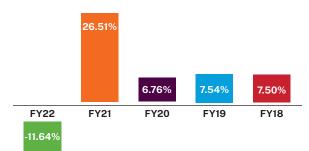
# OUR CHILDREN'S FUTURE IS IN OUR HANDS

# **Financials**

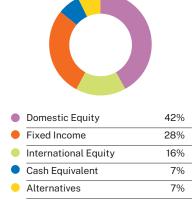
# INVESTMENT PERFORMANCE

The growth of the Foundation's assets comes from a combination of new contributions received and investment performance. The Foundation's Investment Subcommittee, with the assistance of professional investment consultants, PFM Asset Management LLC, is responsible for establishing the investment policy and continually monitoring the performance of the Foundation's investments. Full financial statements and 990 IRS tax filings can be found at www.delcofoundation.org

# INVESTMENT PERFORMANCE



# ASSET ALLOCATIONS FY22



# **INCOME FY22**

Grants From Government Agencies	\$5,005,020
Contributions From Public	\$3,972,899
Investment Income	-\$8,025,661
Changes in Value of Trusts	-\$398,426
Special Events	\$187,048
Miscellaneous Income	\$267,914

# **EXPENSES FY22**

Program Services	\$6,139,636
Grants, Scholarships Charitable Care	\$2,335,389
Administration	\$717,542
Development	\$398,067
Transition Costs	\$85,086

# FINANCIAL HIGHLIGHTS

As of June 30, 2022, the Foundation's consolidated assets totaled more than \$70.2M. The annual rate of return on investments is expected to be commensurate with the prevailing investment environment. The 2022 fiscal year saw volatile markets, slowed economic growth, and record inflation rates. As a result, the portfolio vielded a -11.64 percent return.

# GROWTH

The following charts compare the total assets and contributions of the past five fiscal years for The Foundation for Delaware County for the fiscal year ending June 30th. Since its inception, the portfolio has returned 7.11 percent, outperforming the blended benchmark.

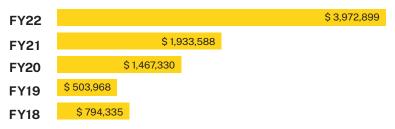
# **CONSOLIDATED ASSETS FY18-22**



# CONTRIBUTIONS

The Foundation for Delaware County's work is made possible through the generosity of our donors. During the fiscal year, the Foundation received more than \$3.9M in contributions from the public. In addition, the Foundation received \$187,048 in net income from fundraising events.

# **CONSOLIDATED CONTRIBUTIONS FY18-22**



# **THANK** YOU BOARD & STAFF VOLUNTEER LEADERSHIP



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Foundation staff at annual gathering

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We connect people, organizations, and ideas to address our county's biggest problems. And we're providing the capital to make that happen.

# **FOR NONPROFITS**

We provide leadership training, education programs, fiscal management services, managed endowment funds, and grants to support their work in our communities.

# **FOR DONORS**

We simplify the charitable giving process with straightforward fund establishment and charitable gift management.

# **FOR PROFESSIONAL ADVISORS**

We partner with financial and legal advisors to help their clients incorporate philanthropic goals into their financial and estate plans.

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