





# Moving Delaware County Forward... TOGETHER

## A New Foundation Serving All of Delaware County

The Foundation for Delaware County is new, but our roots in the community are deep. We began operations in 2016 with funds from the sale of Crozer-Keystone Health System. Today, we serve more than 560,000 residents of Delaware County with resources that make us the county's largest independent public foundation.

We are a community foundation, one of 780 such foundations across the country. Our mission is to build a healthy community and encourage philanthropy in Delaware County.

We accomplish this by:

**MAKING GRANTS** to nonprofit organizations that serve Delaware County's residents;

**CONVENING AND COLLABORATING** with partners who support our mission;

**MANAGING** high quality community health programs; and

**USING OUR KNOWLEDGE OF COMMUNITY** to help generous residents of Delaware County establish donor-advised funds and other philanthropic vehicles to support programs that can make a difference.

As a community foundation, we strive to be inclusive, innovative, collaborative, responsive and accountable. We are uniquely positioned to highlight and address important issues affecting the health of the region as we work together to move Delaware County forward.



Dear supporters, partners, and neighbors,

It is with great excitement, deeply felt gratitude, and a little bit of awe that we present our first annual report on the progress made by The Foundation for Delaware County.

In our first full fiscal year, hundreds of you have honored us with your charitable contributions as founding donors, and many more of you have shared your opinions and advice. Thanks to you, we've begun to shape what is already the largest source of philanthropy in Delaware County and the greatest opportunity in decades to move the community forward.

From the foundation's inception, our board of directors has been unanimous in its commitment to leverage our resources for the greatest impact. Serving as Delaware County's community foundation means leading philanthropically. The most effective community foundations across the U.S. tackle the toughest issues, bringing together neighbors to learn what's worked elsewhere, finding common ground, and investing in best practices as well as innovative solutions. That is our goal.

Many of you joined us at our launch evening in March, enthusiastically applauding as we announced our name change and intent to become a community foundation. That evening we presented more than \$300,000 in grants to several worthy Delaware County nonprofits and projects. As we go to press, we have just announced our next \$1.1 million in grants to 42 deserving nonprofits that serve our county. That list is enclosed with this report.

We are particularly pleased that the work of many of these grantee organizations will build on the programs the foundation inherited at its founding, such as Healthy Start, Nurse-Family Partnership and WIC. Maternal and early childhood health are critical investments we can make with foundation services and resources. We invite you to learn more about these programs on pages 6 & 7.

Meanwhile, as you contemplate your own charitable giving, we encourage you to follow the lead of people like Beth and Scott Albright (see pages 4 & 5) who chose to work with us to further their philanthropic interests. It would be our great pleasure to partner with you as well to move Delaware County forward.

Gratefully,

Robert J. Bruce  
Chair, 2016-2018

Robert N. Speare  
Chair, 2018-Present

Frances M. Sheehan  
President





# TOGETHER we partner

## Community Partnerships With a Shared Purpose

At our March 1 launch event we unveiled our new name, The Foundation for Delaware County, and announced plans to award our first major round of grants in October. That list is enclosed with this report. In addition, that night we awarded \$330,000 (see sidebar) in initial grants to eight nonprofit organizations serving the county.

One of those grant recipients was the Healthcare Improvement Foundation (HCIF). HCIF's goal is to reduce cardiac arrest deaths in the region. About 350 residents of Delaware County died from cardiac arrest in 2017 because no one nearby was trained in CPR. With this grant, HCIF's CPR Ready program has already sponsored six training events that target specific communities in Delaware County where CPR awareness is low. Many more events are scheduled. With proper training from programs like CPR Ready, together we can make cardiac arrest a survivable incident.

# WE ARE Grantmakers

## Grants Distributed in March 2018

### Boys and Girls Club of Chester \$75,000/3-year grant

Provided by the Patrick and Jean Gavin Fund for Children in Chester

### Health Care Improvement Foundation's CPR Ready Campaign \$30,000/2-year grant

Provided by the Crozer-Chester Medical Staff Fund and Delaware County Memorial Staff Fund

### Main Line Health Homecare & Hospice \$30,000

### Mercy Life \$30,000

### Senior Community Services \$30,000

### Surrey Senior Services \$30,000

These four grants provided by the Philadelphia Foundation's Delaware County Home Care Fund

### The Community's Foundation \$100,000/2-year grant

Provided by Dr. William H. Erb and Sally Smith Erb Trust

### Widener Community Nursing Clinic \$4,726

## Scholarships Awarded in 2018

### Eva Miller Nursing Scholarships

Meg Ambrose Hall,  
Widener University School of Nursing

Ijeoma Innocentia Maduagwu,  
Delaware County Community College  
Nursing Program

### Kevin Tighe Memorial Scholarship Awards

Taylor Bramble and Mariah Lojewski,  
Widener-Crozer Allied Health Program for  
Radiologic Technology

## Our Collective Impact

Delaware County is very diverse and so are the needs of its residents. The foundation's assets can help ensure that residents' health is not determined by zip code. We have the resources to assess their needs and begin to address them.

The Foundation for Delaware County has assumed a growing role as a convener to leverage resources and effect change. In the past year, the foundation initiated two significant collaborative efforts: one that supports college access to first generation and underrepresented students and another that addresses healthy birth outcomes.

## College Access

The Chester Higher Education Council (CHEC), announced in August 2017 that it would be closing the College Access Center of Delaware County, a nonprofit organization that provided college readiness and college access services to Delaware County young people for over 10 years. CHEC was a collaboration of six area colleges.

With CHEC's encouragement, the foundation convened a small group of county stakeholders to explore what future options might be available. One of the stakeholders was the Chester Education Foundation (CEF). As a result of this process, CEF expanded its menu of programs to include college access services for students of Chester-Upland School District.

## Healthy Birth Outcomes

Baby's 1st Project is a cross-sector group working to reduce disparities in birth outcomes and improve the fetal-infant mortality rate in Delaware County. The foundation's Healthy Start program serves as the backbone support for this cross-sector collaborative, reaching out and engaging members, developing programming, and tracking the success of the project.

Between 2008 and 2012, the rate of fetal-infant mortality for black women in Delaware County was three times higher than that of white women.



Source: Public Health Management Corporation, Research and Evaluation Group.  
Baby's 1st Project: Perinatal Periods of Risk Study, September 2017, p. 2.



**“We have a unique opportunity to be a convener and a trusted adviser for donors. We are well positioned to monitor legislation and policy at the state, local and federal levels; provide resources to those in need; and advocate for fairness and access to opportunities for all. There is no other organization in Delaware County that has the capacity to play this leadership role and promote the advancement and the good of the community. The foundation will be a great steward in meeting the needs of the County.”**

— L. Joy Gates Black, board member and president of Delaware County Community College

# WE ARE Conveners



# TOGETHER we invest

## Community Investment With a Vision

Beth and Scott Albright both love the outdoors. One of their investment priorities is to preserve and protect the environment. Through their donor-advised fund, they are supporting Natural Lands, an environmental organization headquartered just outside Media.



Beth and Scott Albright walking through Natural Lands' Hildacy Preserve.

Beth and Scott Albright are leading lives very different from what they might have imagined when growing up. The change in their financial circumstances and a desire to give back to those not as fortunate are among the reasons the couple decided to open a donor-advised fund at The Foundation for Delaware County.

“When we talked about what we wanted to do, we thought it would be nice to have a local impact,” Scott says.

Beth felt supporting local causes would allow their family to be personally connected to the people and organizations on the receiving end. Their priority was also to include their children Eric, 15, and Heather, 13, in their planning. “I think it’s really important to instill in them a philanthropic value,” Beth said.

Beth and Scott approached the foundation because they liked the idea of having personal guidance when making philanthropic decisions. Although their giving from the donor-advised fund can support nonprofits outside

Delaware County, they wanted to support the growth of a community foundation in their own backyard and valued the staff’s understanding of the nonprofit community here.

“We appreciate the flexibility of investing in a donor-advised fund at our community foundation. The staff really work with us – taking the time to listen to what our family cares about, providing background information on the organizations working in those areas, on those issues. That is why The Foundation for Delaware County is a great fit for us,” Beth said.

**“ We are learning of resources in our own backyard that we didn’t even know existed. We want to be ambassadors to help others do the same.”**

– Beth and Scott Albright

## Start a Fund to Move Delaware County Forward

The Foundation is dedicated to connecting you to causes meaningful to you. We can help you set up funding opportunities that will allow you to choose when to give, how much to give and for what purpose. One example of a fund you can establish with the foundation is a **donor-advised fund (DAF)**.

A DAF is a flexible vehicle for meeting your philanthropic goals that allows you to take an active part in grantmaking. If your interests change over time, your grantmaking can, too. You can make recommendations about grants to any qualified nonprofits in Delaware County or throughout the United States. You can partner with us to focus on the causes and projects you care about, tapping into our expertise in the local nonprofit community.

If you wish to involve your children and grandchildren in your philanthropy, like the Albrights did, a DAF offers



a less expensive alternative to creating a private family foundation, shows them the value of philanthropy and demonstrates the importance of providing for the future of our community. Because you recommend grants to the organizations most meaningful to you, a DAF is an especially personal way to make an impact on our community and people in need – now and in the future.

**To learn more about the funds we offer, please see the inside back cover or contact Ellen Grill at 610.744.1015 or [egrill@delcofoundation.org](mailto:egrill@delcofoundation.org).**





The Foundation for Delaware County is new, but the programs we've inherited are celebrating 25 years of impact and progress for thousands of vulnerable families in Delaware County.

“ Collaboration with external partners and within the foundation among its programs offers a tremendous benefit to program participants.”

– Joanne D. Craig, Vice President for Programs

### Recognition for the Programs

As a testament to the effectiveness of the foundation’s home visiting programs, the United Way of Greater Philadelphia and Southern New Jersey awarded a \$300,000 grant in May 2018 to the foundation’s Healthy Start and NFP programs. The grant will provide services to Delaware County families including early childhood development education and early literacy support.

In addition, Nurse-Family Partnership was awarded a four-year \$1 million expansion grant from the federal Maternal, Infant and Early Childhood Home Visiting Program (MIECHV). NFP used the funds to hire an additional nurse-home visitor, thus enabling the program to serve another 25 families in Delaware County and increase the total number of families served to 150.

And there’s more to come. Craig says her programs will begin to take a closer look at maternal mortality. She is now a member of the Pennsylvania Department of Health’s Maternal Mortality Committee where she’ll be advocating for Delaware County moms and their families.

“A big part of our work is to reduce infant mortality and morbidity, but mothers matter, too” she says. “We don’t lose mothers in *our* programs, but in the larger community — Delaware County and across the state — mothers are dying. This is something we will focus on through Healthy Start and NFP, and it’s definitely on the horizon for Pennsylvania and nationally through the Centers for Disease Control and Prevention.”

## TOGETHER we provide results-oriented programs

The foundation inherited several outstanding public health programs that have been addressing critical needs in the county for many years. Our board of directors is committed to maintaining these programs and was happy to participate in our 25th Anniversary celebration for them in the fall of 2017.



### OUR EVIDENCE-BASED PROGRAMS INVEST IN DELAWARE COUNTY FROM THE BEGINNING

Nurse-Family Partnership (NFP)

A national program that provides in-home visits from registered nurses to first time, low-income and vulnerable expectant mothers.

Healthy Start

A federally funded program that improves a mother’s chance of delivering a healthy baby.

Health Resource Center

A confidential, in-school drop-in center at Chester High School where students receive information on reproductive and sexual health services.

Medical-Legal Partnership

A unique partnership that provides legal services for Healthy Start clients to address housing, health care and custodial rights issues.

Cribs for Kids

A safe-sleep education program for low-income mothers to reduce the incidence of Sudden Infant Death Syndrome (SIDS). The program also provides safe cribs to those most in need.

Center for Hispanic Resources

A program designed to respond to the largely unmet needs of Spanish-speaking individuals in the Chester community.

Chester Drug Free Communities

A program that brings together community partners to minimize the risk of substance abuse in youth and adults.

Delaware County Women, Infants and Children (WIC)

A federally funded program that provides nutritional counseling, breastfeeding support, nutritious foods and referrals to women and children.



# TOGETHER we lead

Thank you to board and committee members  
who help us move Delaware County forward.



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### GIRLS' NIGHT OUT

Marie DeStefano and  
Anne Steenberg, Co-chairs

### GIRLS' NIGHT OUT

Congratulations to the Girls' Night Out (GNO) Committee on a successful (and once again sold out) 20th Anniversary event. GNO has raised more than \$600,000 in net proceeds since its inception in 1999. These funds are managed by The Foundation for Delaware County through the Helping Women with Cancer Fund.



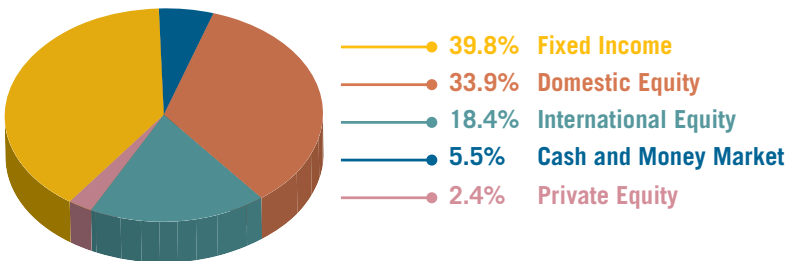
(L to R) Anne Steenberg, co-chair, Cecily Tynan, 6ABC meteorologist, and Marie DeStefano, co-chair. This special fund distributed more than \$55,721 in FY 2018 to assist Delaware County women with cancer.

# FINANCIAL report

### Statements of Financial Position as of June 30, 2018 and 2017

	2018	2017
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 2,412,991	\$ 4,316,127
Cash surrender value of life insurance	221,665	198,920
Pledges receivable, net	149,799	224,323
Grants receivable	1,017,134	904,052
Other receivables	—	484,603
Prepaid expenses	117,657	112,404
Other current assets	5,100	5,100
Total Current Assets	\$ 3,924,346	\$ 6,245,529
<b>NONCURRENT ASSETS:</b>		
Investments	55,356,893	28,213,807
Beneficial interest in perpetual trusts	2,078,230	2,056,225
Property and equipment, net	67,707	85,289
Total Noncurrent Assets	\$ 57,502,830	\$ 30,355,321
<b>TOTAL ASSETS</b>	<b>\$ 61,427,176</b>	<b>\$ 36,600,850</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable and accrued expenses	\$ 377,370	\$ 648,511
Grants payable	115,000	—
Deferred revenue	—	4,391
Annuities payable, current	20,797	20,798
Environmental liabilities, current	30,000	30,000
Total Current Liabilities	\$ 543,167	\$ 703,700
<b>NONCURRENT LIABILITIES:</b>		
Annuities payable, noncurrent	\$ 178,641	\$ 165,518
Environmental liabilities, noncurrent	209,808	239,808
Accrued paid time off	118,056	—
Insurance liabilities	269,111	200,000
Total Noncurrent Liabilities	\$ 775,616	\$ 605,326
<b>NET ASSETS</b>		
Unrestricted	\$ 53,303,680	\$ 28,742,959
Temporarily restricted	6,804,713	6,548,865
Total Net Assets	\$ 60,108,393	\$ 35,291,824
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 61,427,176</b>	<b>\$ 36,600,850</b>

### Investment Asset Allocation on June 30, 2018



### Statement of Activities Year Ending June 30, 2018

	2018 TOTAL
<b>UNRESTRICTED PUBLIC SUPPORT, REVENUES, AND GAINS</b>	
Contributions	\$ 794,335
Grants from government agencies	3,838,580
Special events, net of expenses	164,680
Miscellaneous income	155,785
Changes in value of trusts	90,184
Investment income	2,828,418
<b>TOTAL PUBLIC SUPPORT, REVENUES, AND GAINS</b>	<b>\$ 7,871,982</b>
<b>EXPENSES</b>	
Program services	\$ 4,924,208
Management and general	
Administration	1,010,645
Development	313,085
Transition costs	155,984
<b>TOTAL EXPENSES</b>	<b>\$ 6,403,922</b>
<b>CHANGE IN NET ASSETS FROM OPERATIONS</b>	<b>\$ 1,468,060</b>
<b>NONOPERATING REVENUES (EXPENSES)</b>	
Contributions from Crozer- Keystone Health Systems	\$ 23,361,553
Loss on disposition of property and equipment	(13,044)
<b>CHANGE IN NET ASSETS</b>	<b>\$ 24,816,569</b>
<b>NET ASSETS, BEGINNING OF YEAR</b>	<b>\$ 35,291,824</b>
<b>NET ASSETS, END OF YEAR</b>	<b>\$ 60,108,393</b>

At the launch of this new foundation, board leadership and PFM Advisors set a conservative investment strategy with just half the expected assets in trust. That early strategy yielded a 7.5% return in the fiscal year, beating the blended benchmark by 1.44 percentage points. The foundation's investments have doubled in size this year. Going forward, the volunteer Investment Committee will work with PFM to seek the best possible return while avoiding undue risk. The goal: to maximize dollars available to fund important work in Delaware County now – while prudently stewarding those resources to ensure growth to meet emerging needs well into the future. The foundation's full audit and 990 IRS tax filing are available online at [www.delcofoundation.org](http://www.delcofoundation.org)

# TOGETHER

we're moving Delaware County forward

Many thanks to our 2017-18 founding donors and supporters.

**SPECIAL THANKS TO:**

**Gallagher for sponsoring our launch event**

**TD Charitable Foundation for supporting our strategic plan development**

**Nathan Speare Foundation for serving as our Healthy Start Superhero Sponsor and inaugural golf outing Presenting Sponsor**

**FOUNDATIONS**

Barbara A. Colameco Cancer Transportation Fund  
Be Proud Foundation  
Brandywine Health Foundation  
Chest Foundation  
The Community's Foundation\*  
Connelly Foundation  
Dale L. Reese Foundation  
ESSA Bank & Trust Foundation  
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Abt Associates  
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*We apologize for any inaccuracies and  
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